





# **MACROASIA CORPORATION AND SUBSIDIARIES**

## **Management's Discussion and Analysis of Financial Condition and Results of Operations**

**For the Third Quarter and  
Period Ended September 30, 2020**

## **PART I. FINANCIAL INFORMATION**

### **ITEM 1. FINANCIAL STATEMENTS**

Our unaudited condensed consolidated financial statements include the accounts of MacroAsia Corporation and its subsidiaries, collectively referred to as the “the Group” or “MacroAsia Group” in this report.

The unaudited condensed consolidated financial statements for the third quarter ended September 30, 2020 have been prepared in accordance with Philippine Accounting Standard 34, Interim Financial Reporting. Accordingly, the unaudited condensed consolidated financial statements which are filed as Annex 1 of this report, do not include all the information required by generally accepted accounting principles in the Philippines (Philippine GAAP) for complete financial statements as set forth in the Philippine Financial Reporting Standards (PFRS).

### **ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS (MD&A) OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The main objective of this MD&A is to help the readers understand the dynamics of our Group’s businesses and the key factors underlying our financial results. Hence, our MD&A is comprised of discussions about our core business units and our analysis of the results of their operations. This section also focuses on key statistics from the unaudited condensed consolidated financial statements and discusses known risks and uncertainties relating to the aviation industry in the Philippines where we operate during the stated reporting period. However, our MD&A should not be considered all inclusive, as it excludes unknown risks, uncertainties and changes that may occur in the general, economic, political and environmental conditions after the stated reporting period or after the date of this report.

Our MD&A should be read in conjunction with our unaudited condensed consolidated financial statements and the accompanying notes. All financial information is reported in Philippine peso (₱), unless otherwise stated.

Any references in this MD&A to “the Parent Company”, “MAC”; or “the Corporation” means MacroAsia Corporation and references to the “MacroAsia Group” or “the Group” means MacroAsia Corporation and its subsidiaries/associates.

Additional information about the Group which includes annual and quarterly reports can be found in our corporate website, [www.macroasiacorp.com](http://www.macroasiacorp.com).

## **BUSINESS OVERVIEW**

### **MacroAsia Corporation**

MacroAsia Corporation is a publicly-listed company, incorporated in the Philippines on February 16, 1970, under the name Infanta Mineral and Industrial Corporation to primarily engage in the business of geological exploration and development. On January 26, 1994, its Articles of Incorporation was amended to change its primary purpose from geological exploration and development to that of engaging in the business of a holding company and to change its corporate name to Cobertson Holdings Corporation. On November 6, 1995, the SEC approved the amendment to the Parent Company's Articles of Incorporation to change its name from Cobertson Holdings Corporation to its present name, MacroAsia Corporation. On August 7, 2018, the Company's Articles of Incorporation was further amended for the extension of the Company's corporate life for another 50 years, from and after February 15, 2020. However, under the Revised Corporation Code of the Philippines, MAC shall have a perpetual corporate life. Its registered office address is at the 12th Floor, PNB Allied Bank Center, 6754 Ayala Avenue, Makati City.

MAC, through its subsidiaries and associates, is presently engaged in aviation-related support businesses. It provides in-flight and institutional catering services, airport ground handling services, aircraft maintenance, repair and overhaul (MRO) services, charter flight services, and operates an economic zone at the Ninoy Aquino International Airport (NAIA). Its subsidiaries and/or associated companies render services directly to airline customers/locators at twenty-seven (27) locations all over the country including NAIA, and Manila Domestic Airport (MDA) generating both local and export revenues. An integrated aviation career and resource development company is also established. Starting 2016, the MAC Group included subsidiaries that are involved in water treatment, supply and distribution in service concession areas outside of Metro Manila.

MAC continues to operate mainly through its seven (7) subsidiaries and three (3) associates, as fully discussed below.

### **MacroAsia Catering Services, Inc.**

MacroAsia Catering Services, Inc. (MACS) was incorporated on November 5, 1996, then with a corporate name of MacroAsia-Eurest Catering Services, Inc. (MECS), to primarily provide in-flight catering services in NAIA. When MACS started commercial operations on September 1, 1998, it was a joint venture between MacroAsia Corporation (67%) and two foreign partners: SATS Ltd. (then known as Singapore Airport Terminal Services at 20%) and Compass Group International B.V. (then known as Eurest International B.V., at 13%). By mutual agreement of the three JV partners, a sale and purchase agreement with Compass Group International B.V. was executed on June 28, 2006 whereby MAC acquired the 13% shareholdings of the Compass Group. Since then, MACS continued to operate as a joint venture between MAC (80%) and SATS (20%). In the same year, the Board of Directors of MACS decided to change its company name to MacroAsia Catering Services Inc. On September 14, 2015, MAC signed a deed of absolute sale covering the assignment and transfer of part of its MACS' stake (13%) to SATS Ltd., thus changing the ownership structure in MACS to 67% MAC and 33% SATS.

MACS' in-flight kitchen facility is situated in a two-hectare lot being leased from the Manila International Airport Authority (MIAA). MACS' inflight operations is based on a concession agreement with MIAA that grants the right to operate an in-flight catering service for civil and/or military aircraft operating at the NAIA and/or the Manila Domestic Airport. MACS secures such right by remitting the monthly Concessionaire's Privilege Fee (CPF) which is 7% of its gross income.

MACS consistently complies with both local and international hygiene standards and environmental regulations. Its distinction lies in being the only in-flight airline caterer in the Philippines that holds an ISO certification (certified by Certification International) on top of its HACCP and HALAL certificates conferred by independent and professional certifying organizations. To ensure that high standards are followed at all times, MACS maintains an in-house laboratory manned by licensed microbiologists who are capable of performing advanced testing.

Capturing 58% of the in-flight catering market based on the number of clients, MACS is the catering service provider to 18 full-service foreign carriers, freighters, VIP flights and General Aviation clients and 4 major airport lounges operating at the NAIA. MACS also has contract with an airline to provide top-up meals and ground feeding in case of flight delays.

MACS is also providing food services management and meals to non-airline institutional clients outside NAIA. This business has grown in line with the expansion plans of MACS to go beyond its airline catering portfolio. Because of the significant growth of this business, MACS incorporated MacroAsia SATS Food Industries Corporation (MSFI) on July 14, 2015 as a fully-owned subsidiary to operate a new food commissary near the East Service Road, Muntinlupa City, to service the food production requirements of institutional clients and to support the inflight kitchen inside NAIA. This commissary has a 25,000 meals-per-day capacity with current utilization rate of 11% or 2,800 meals per day. MSFI also caters part of the food requirements of Cebu Pacific Air. The property for this commissary is leased from MacroAsia Properties Development Corporation and has been operational since March 26, 2019.

As part of the company's expansion, MACS incorporated MacroAsia SATS Inflight Services Corporation (MSIS) on May 16, 2016 (a fully-owned subsidiary) which started to operate the inflight catering kitchen at the PAL Inflight Center, PAL Gate 3, Baltao St. cor MIA Road, Pasay City last March 16, 2019. Pre-pandemic, the subsidiary currently provides inflight catering services for an average of 21,000 meals per day to Philippine Airlines (PAL).

MACS has been the recipient of several awards and commendations for outstanding service, besting other service providers from all over the world. Last September 2019, EVA Air presented the 2018 Excellence in Catering Award – South East Asia to MACS, this is the second consecutive year that MACS ranked no.1 among 7 stations in SEA region. In 2018, MACS ranked 4th in Qatar Airways' network-wide catering service provider evaluation program. MACS was also a recipient of the ADB SPC Excellence Award in December 2018. In 2017, MACS was recognized by Qantas (QF) for its "On-time Performance, Safety and Service Delivery" and also by Japan Airlines for being part of the "2016 Best Airport

Performance Award” received by the Manila Station. Last March 2017, Singapore Airlines awarded MACS the SQ Merit Award for catering excellence for fiscal year 2015-2016, a consistent feat for several years now.

MACS has a wide supplier’s base, both local and international and it is not dependent on any single raw material supplier. MACS operates a bonded warehouse facility inside NAIA under a Bonded Warehouse License and monitored by a Bureau of Customs representative. Based on its quality standards, regular supplier quality audits (SQA) are conducted by MACS’ Quality and Food Safety Department Officers together with Purchasing and Production Department representatives at the supplier’s premises to inspect and verify the compliance to its manufacturing and supply standards.

In 2019, 2018, and 2017, MACS' sales contributions to MAC’s consolidated gross operating revenues were 29%, 46% and 52%, respectively. MACS’ airline clients include Air Niugini (PX), All Nippon Airways (NH), Cathay Pacific (CX), China Airlines (CI), China Southern (CZ), China Eastern (MU), Etihad Airways (EY), Eva Air (BR), Gulf Air (GF), Japan Airlines (JL), Korean Air (KE), Oman Air (WY), Qantas Airways (QF), Qatar Airways (QR), Royal Brunei (BI), Saudia Airlines (SV), Singapore Airlines (SQ) and Xiamen Airlines (MF). MACS is also the preferred caterer for VIP flights from NAIA. MACS delivered a total of 6.2 million meals in 2019, at an average production of about 17,000 meals a day. Before the Covid-19 quarantine imposed in March 2020, MACS serviced an average of 42 international flights a day, serving more than half of the foreign airlines that fly out of Manila. As an offshoot of the pandemic, MACS’ average production YTD September 2020 dropped to 4,800 meals a day, coming from an average of 6 flights per day. This is because of the travel restrictions imposed by multiple countries in response to the COVID-19 crisis.

MACS is not aware of any existing or probable government regulations that would have an adverse impact on its on-going operations. It has no research and development activities/costs during the last three fiscal years.

#### **MacroAsia Airport Services Corporation**

MacroAsia Airport Services Corporation (MASCORP) was incorporated on September 12, 1997 to provide, manage, promote and/or service any and all ground handling requirements of military and/or commercial aircraft for passengers and cargo. MASCORP commenced its ground handling operations on April 19, 1999 at the NAIA, and has been generating both domestic and export sales.

On June 15, 1999 the company originally signed a joint venture agreement with Ogden Aviation Philippines B.V. to expand its international resource. Ogden Aviation Philippines B.V. was subsequently acquired by Menzies Aviation Group in 2001. By April 12, 2007, MAC acquired the 30% share of Menzies making MASCORP a wholly-owned subsidiary of MAC.

Through its marketing efforts, coupled with the capability to offer a total aviation services product (in synergy with the catering and MRO business of MAC), and price competitiveness, MASCORP entered into new ventures in 2015. It started providing cargo services for PAL Express in Manila, apron cleaning of Lufthansa Technik Philippines’ (LTP) and Philippine Airlines’ (PAL) Terminal 2 ramp parking areas and ground support

maintenance services for LTP in Manila, Cebu and Davao.

Aside from its current ground handling services to local and foreign clients in Manila for NAIA Terminals 1, 2, & 3, MASCORP is also operating in Cebu, Kalibo, Davao, General Santos, Clark and Tuguegarao. Last March 2017, it started its ground handling in Laoag, Basco, Puerto Princesa, Busuanga, Legazpi, Naga, Iloilo, Roxas, Bacolod, Tacloban, Dipolog, Cagayan De Oro, Zamboanga, Cotabato, Butuan and Surigao. MASCORP also started handling Masbate, Camiguin, Siargao and Virac last December 2017 to handle Philippine Airlines (PAL) and PAL Express (PALex) flights in the said stations. In the last quarter of 2018, it started servicing PALex flights in San Vicente, Cauayan and San Jose.

In the first quarter of 2018, MASCORP increased its market share in Manila by acquiring Jeju Air, Kuwait Airways, Turkish Airlines and Jetstar Japan. In May 2018, MASCORP also took over its new foreign clients outstations. In Cebu, MASCORP started servicing Jeju Air on May 1, 2018, Jin Air on May 21, 2018, Vanilla Air on May 22, 2018 until October 2018 and Silk Air on May 25, 2018 simultaneously in Davao station. In the last quarter of 2018, MASCORP started handling Philippine Airlines' International Flights on 01 October 2018 in Cebu - Terminal 2, Air Seoul on November 27, 2018 in Kalibo, Tiger Air Taiwan on December 1, 2018 in Cebu and Jeju Air on December 22, 2018 in Clark Station. MASCORP also took over Antique station last December 16, 2018.

In the first quarter of 2019, MASCORP took over full ground handling and cargo operations for Philippine Airlines and PALExpress at NAIA Terminals 2 and 3 as well as Mactan Cebu International Airport. MASCORP has also started its service partnership two major foreign Carriers, Qatar Airways has chosen MASCORP as its ground handling agent for its Davao operations and MASCORP also started servicing United Airlines. All these additional activities have increased the revenues by 94.1% from 2018. With MASCORP dominating the local market, further growth and expansion can only be sustained by branching out to the international scene. The year ended on a high note for MacroAsia as it finalized its partnership with Konoike Transport Co. Ltd., a leading service contracting and logistics service provider in Japan last November 5, 2019. MASCORP acquired 30% stake in Japan Airport Services Co. Ltd. (JASCO), a subsidiary of Konoike Transport Co. Ltd. (Konoike), while Konoike acquired 20% of MASCORP.

In 2020, MASCORP has to adapt to the realities of the travel downturn amidst a raging pandemic, and come up with solutions to safeguard the safety and well-being of its employees, while serving passengers and airlines, all coping with possible COVID-19 exposure. With the reduction of flight activities and service requirements in the airport, MASCORP focused also on cost containment strategies, to include staff furlough, early retirement and subsequently, a nationwide staff retrenchment program on a staggered basis. The retrenchment program is a last recourse to address the high labor cost driven by surplus manpower due to the volume downturn in the airports. While the cost structure is being trimmed, MASCORP was able to gain Qatar Airways as a new and major client for 2021. This acquisition would add to the prospects of business recovery, as airport restrictions slowly ease up in the Philippines and its neighboring countries.

With MASCORP's biggest client expecting to resume 50% of its operations by the last quarter of the year, we are expecting to end the year in a better situation than in the previous quarters.

MASCORP is not aware of any existing or probable government regulations that would have an adverse effect on its business. Given the nature of its business, it has no research and development activities during the last three fiscal years.

#### **MacroAsia Properties Development Corporation**

MacroAsia Properties Development Corporation (MAPDC), a fully-owned subsidiary, was incorporated on June 4, 1996 to primarily engage in the acquisition, development and sale of real properties. After it completed its first infrastructure project in 1997 and following the Asian economic crisis, the company suspended pursuing further property development projects as a core business and refocused its efforts on aviation-support activities.

On August 31, 2000, MAPDC was registered as an Economic Zone (Ecozone) Developer/Operator with the PEZA. As such, it enjoys tax incentives. It re-started commercial operations on the same date, this time as the ecozone developer/operator of the 23-hectare MacroAsia Special Ecozone at the NAIA, with LTP as its anchor locator for the next 25 years. LTP is an associated company of MAPDC as LTP is 49% owned by MAC.

MAPDC has a 25-year lease covering the 23-hectare property occupied by the Ecozone with the Manila International Airport Authority (MIAA). Today, the MacroAsia Special Ecozone is the only operational ecozone at the NAIA.

The MacroAsia Special Ecozone is presently managed by a lean team of employees. The support services needed to maintain the ecozone are provided by contracted local service providers. Early in 2014, MAPDC acquired a 3-storey building near the East Service Road close to the Sucat Toll area in Muntinlupa City, which was developed and leased out as the commissary for food services to non-airline clients.

In 2015, MAPDC entered into 2 long term lease agreements with Mactan Cebu International Airport Authority for a total of 4.3 hectares inside the airport. Also in 2015, LTP assigned its leased area inside the Mactan Cebu International Airport to MAPDC, comprising 2.7-hectares of developed land proximate to MAPDC's new leased areas in the airport.

On September 17, 2018, 5 hectares of these leased areas were approved and designated as a special ecozone for aviation-related services, to be known as MacroAsia Cebu Special Ecozone.

MAPDC is the subsidiary that serves as a vehicle for the entry of the Group into the water services business (bulk water supply or commercial retail of treated surface water in selected localities). One investment resulted into the formation of a 100%-owned subsidiary, SNV Resources Development Corp. (SNVRDC) operating in Solano, Nueva Vizcaya. This subsidiary now operates a water treatment plant and distributes the potable water through pipelines in the town of Solano. In December 2, 2016, MAPDC acquired 67% of Boracay Tubi System, Inc. (BTSI), one of the two water service providers in Boracay Island,

Aklan. In August 2017, MAPDC acquired 100% of Naic Water Supply Corporation (NAWASCOR), a water utility company in Naic, Cavite. In 2017, MAPDC started site development activities for the Maragondon, Cavite Bulk Water Project. This year, the Maragondon Water Treatment Plan is expected to complete its construction phase.

#### **MacroAsia Air Taxi Services, Inc.**

MacroAsia Air Taxi Services, Inc. (MAATS) is a wholly-owned subsidiary of MAC which was incorporated in June of 1996.

MAATS started commercial operations in October 1996 utilizing its Ecureuil AS350-B2, a 5-passenger rotary aircraft for its flight operations. In August 22, 2016, MAATS suffered the fortuitous unfortunate incident of losing its helicopter and crew in one flight mission hampered by unforeseen weather conditions. This tragic event halted MAATS' charter operations temporarily, and kept the revenue source as solely coming from FBO ground handling services.

Since January 2013, MAATS has added to its service portfolio the provision of services for Fixed-Based Operations (FBO), mainly to support the MRO (maintenance, repair, overhaul) clients of Lufthansa Technik Philippines. FBO work entails the provision of airport solutions or logistical support, facilitating and securing all the necessary permits for a smooth and trouble-free entry and exit of MRO flights. The airport solutions provided by MAATS enhances the marketing of LTP-Manila as an attractive MRO station for foreign airlines.

MAATS income came from FBO (fixed-based operations). Today, MAATS has continued to focus on FBO services, rather than helicopter chartering.

There are no existing or probable government regulations that may have an adverse effect on MAATS operations. MAATS did not incur any research and development expenditures during the last three fiscal years.

#### **First Aviation Academy**

First Aviation Academy Inc. (FAA) was incorporated on December 5, 2017 and has its training facility established and inaugurated in March 2019 in Subic Bay International Airport as an aviation career and resource center. Its business model was built on addressing the foreseen shortage of professional pilots for airline clients not only in the Philippines but also in other countries. FAA is a joint venture flight school between MAC (51%) and PTC Holdings Corporation (49%).

FAA provides ab initio pilot training, certification and aviation-related career development courses. Its graduate pilots will have completed a Private Pilot License (PPL), Instrument Rating (IR), Multi-Engine Rating (MER) and a Commercial Pilot License (CPL). Top graduates will also have a chance to become a Flight Instructor, providing a unique way to build up their flying hours, while honing their instructor skills. Two main features that set FAA apart from other aviation schools in the country are its fleet of relatively brand-new TECNAM planes with full glass cockpit electronic instrumentation and the Redbird MCX and TD2 G-1000 simulators as they were procured just middle part of 2019. Such a training platform

will enable students to develop the skill sets necessary to excel in the international aviation space.

There are no existing or probable government regulations that may have an adverse effect on FAA operations. FAA did not incur any research and development expenditures during its first year of operations.

**Allied Water Services Inc. (formerly Airport Specialists' Services Corporation)**

On July 2, 1999, Airport Specialists' Services Corporation (ASSC), initially a wholly-owned subsidiary of MASCORP, was incorporated primarily to manage and to promote, service and/or provide manpower support for any and/or all ground handling requirements of private, military and/or commercial aircraft. ASSC commenced operations immediately after its incorporation but had ceased operations shortly thereafter. Toward the end of 2006, MAC acquired MASCORP's 100% ownership in ASSC. The effective ownership of MAC in ASSC was thus increased from 70% to 100%. Through the restructuring, the Company effectively acquired the 30% minority interest of Menzies Aviation Group in ASSC. Consequently, ASSC became a direct subsidiary of MAC.

Incorporated primarily as an aviation-support entity, Airport Specialists' Services Corporation (ASSC) was converted into a water holding company under the new name, Allied Water Services Inc. (AWSI) on August 22, 2019. AWSI will establish, maintain and operate waterworks systems for potable water supply and/or waste water treatment systems. Currently, there are two subsidiaries under AWSI namely, Summa Water Resources, Inc. (Summa), and AlliedKonsult Eco-Solutions Corporation (AlliedKonsult) which remains under the project development stage. On September 13, 2019, Cavite AlliedKonsult Services Corporation (Cavite Allied) was incorporated. This is a wholly-owned subsidiary of AlliedKonsult that will engage in the construction of sewage and septage treatment plants and facilities. Inclined toward a spinoff of water business units, MAC is preparing its water segment to be transferred fully under Allied Water Services, Inc. and no longer under MAPDC.

On October 1, 2018, ASSC, purchased 60% shares of stock held by the former individual shareholders of Summa Water Resources, Inc. (SWRI). SWRI has supplied water treatment equipment and bulk water to private and government entities in several locations in the Philippines – Balesin, Mactan, Iloilo, Albay, Bulacan, and Cavite to name a few. In September 2018, Summa and Citicore Power Inc. formed a joint venture company named Citicore Summa Water Corporation (CS Water) of which the former holds 40% ownership. The joint venture was established to develop raw water sources and supply treated bulk water for its customers. In June 2019, CS Water signed a Joint Venture Agreement for the financing, development, rehabilitation, expansion, improvement, operation and maintenance of the water supply and septage management of Janiuay Water District. In the same month, CS Water signed a Bulk Water Supply Contract with The City of Lapu-Lapu in Cebu for a 60 MLD Desalination Plant, the first large-scale desalination plant in the Philippines.

There are no existing or probable government regulations that may have an adverse effect on ASSC operations. ASSC did not incur any research and development expenditures during its first year of operations.

#### **MacroAsia Mining Corporation**

MacroAsia Mining Corporation (MMC), another wholly owned subsidiary of MAC, was incorporated on September 25, 2000 to serve as an institutional vehicle through and under which the business of a mining enterprise may be established, operated and maintained.

MMC is now focused on providing consultancy and mining exploration services, particularly on nickel areas and projects.

On November 15, 2018, MMC purchased Bulawan Mining Corporation from Philippine National Bank which amounted to ₱7.5 million. Bulawan Mining Corporation (BUMICO), a subsidiary of the Philippine National Bank (PNB), transferred its right for their Exploration Permit Application (EXPA 103-VII) over a 506-hectare area in Basay, Negros to MAC through the signing of a Deed of Assignment (DOA) on August 15, 2012. The DOA has been approved by Mines and Geosciences Bureau (MGB) Region VII Office on January 28, 2013. The area has a high potential for copper-gold molybdenum–silver mineralization. Several copper and gold mining companies have shown interest in the area. BUMICO also transferred its interests in the Bulawan Mining Project with an Operating Agreement with Philex Mining Corporation (PMC) to MAC through a Deed of Assignment (DOA) signed on September 6, 2012. The DOA was finalized after securing the written consent of Philex. Meanwhile, acquisition of MADECOR took effect recently on March 2, 2020.

In Northern Leyte, two exploration permit applications are being maintained by MacroAsia Mining Corporation and both are adjacent to the geothermal reservation of Tongonan: the Carigara property denominated as EXPA 0091-VIII-2007 covers 7,771.8 hectares which is situated immediately north of the Tongonan Geothermal Field and the Baybay property is at the southern extreme of the geothermal reservation denominated as EXPA 0092-VIII-2007 and covers an area of 7,488.5 hectares.

MMC's present operations do not require the intensive use of raw materials. Therefore, it does not have any major existing supply contracts.

MMC is not aware of any other existing or probable government regulations that may have any adverse effects on its business. MMC does not have any other significant agreements or patents, copyrights, licenses, franchises, concessions, or royalty agreement. It did not incur any research and development costs during the last three fiscal years.

#### **Lufthansa Technik Philippines, Inc. – A Joint Venture with MacroAsia Corporation**

Lufthansa Technik Philippines, Inc. (LTP) is a joint venture between MAC (49%) and Lufthansa Technik AG of Germany (51%). It provides a wide range of aircraft maintenance, repairs and overhaul (MRO) services at the NAIA, DMIA, MCI, Kalibo International Airport, Puerto Princesa Airport, and Davao International Airport.

Following the signing of the joint venture agreement on July 12, 2000, and its subsequent registration with the Philippine Economic Zone Authority (PEZA) as an economic zone

locator on August 30, 2000, LTP started its commercial operations on September 01, 2000. Since then, it has been recognized as an outstanding company that has consistently generated export revenues for the country.

As an ecozone locator, LTP has a 25-year lease contract with MacroAsia Properties Development Corporation (MAPDC). It has technical services agreements with PAL as a base client, as well as with other airlines, including Lufthansa Technik AG of Germany.

LTP also has a concession agreement with MIAA upon which its business operations is highly dependent. The agreement grants LTP the right to operate as a provider of aircraft MRO services at NAIA Terminals 1, 2 and 3. LTP secures such right by yearly renewal of the agreement and paying the monthly CPF (7% of gross revenue).

On February 10, 2012, LTP opened its third aircraft hangar to accommodate maintenance works for the Airbus A380, the world's biggest and most technologically advanced commercial aircraft today. In 2015, LTP completed its project to expand its existing two hangar bays, thus increasing its service capability for A380 heavy maintenance check, also enabling LTP to enter base maintenance for the B777. The hangar expansion was inaugurated in December 2015 and LTP had the first heavy check in its second A380 hangar in January 2016. Furthermore, the B777 base maintenance capability build-up was completed in the later part of 2016, and having Philippine Airlines' B777 as its first customer in the first quarter of 2017.

LTP continued and further strengthened partnership with Philippine Airlines (PAL) as its main client for aircraft maintenance, repair and overhaul services not only in LTP's Manila facility but also in Line Stations in Clark, Cebu, Puerto Princesa, Kalibo and Davao. Other global clients for Aircraft Base Maintenance would include Lufthansa, AirAsia X, Asiana Airlines, British Airways, Korean Air, Jetstar Japan, Saudia Airlines, and Virgin Atlantic to name a few.

Through improvement of products and services for Aircraft Line Maintenance, customers have renewed their trust and confidence with LTP namely, Air Busan, Air China, ANA, China Southern, China Airlines, EVA Air, Jin Air, Jeju Air, Asiana Airlines, Gulf Air, Korean Air, KLM, Qantas Airways, Turkish Air, and Japan Airlines. These are in addition to several long term contracts recently signed with Tiger Taiwan and Air Longdao.

Aviation Authorities who have airworthiness oversight on these airline customers issue Approvals/Certifications to LTP for it to be able to provide MRO services to these airlines. LTP is approved/certificated by 19 Aviation Authorities worldwide as a provider of aircraft MRO services, including the Civil Aviation Authority of the Philippines (CAAP), the United States' Federal Aviation Administration (FAA), European Aviation Safety Agency (EASA), Korea MOLIT, Japan Civil Aviation Bureau (JCAB), and Kingdom of Saudi Arabia GACA, among others. LTP is also an official Design Department of Lufthansa Technik AG EASA Part 21 Design Organization, enabling it to create in-house minor repairs/changes to aircraft. The extent of LTP's work/services largely depend on these Approvals/Certifications, which require/specify that LTP's services must be carried out in accordance with the relevant

aviation regulations. These Approvals/Certifications are renewed either annually or every two years.

In 2020 during the airport travel restrictions due to COVID-19, LTP's line maintenance business was impacted as flight schedules were cancelled and restricted. However, its base maintenance customers still continued to send planes to the LTP hangar bays for repair, but base maintenance hours were reduced due to the decrease in engineering staff working on site in compliance with quarantine regulations in the Philippines.

LTP is not aware of any existing or probable government regulations that would have an adverse impact on its on-going operations. It has no research and development activities/costs during the last three fiscal years.

**Cebu Pacific Catering Services, Inc.**

Cebu Pacific Catering Services, Inc. (CPCS) is MacroAsia's first in-flight catering venture which started commercial operations in October of 1996. MAC has 40% equity in this joint venture, while its partners - Cathay Pacific Catering Services of Hongkong and MGO Pacific Resources Corporation hold 40% and 20% equity, respectively.

CPCS is the first and presently still the only full-service airline catering company at the MCI. CPCS is an economic zone locator covering 3,050 sqm in Mactan, Cebu and services both domestic and international airlines.

CPCS owns a two-storey kitchen facility designed to fully meet projected total airline catering demands and to easily accommodate future expansion. The facility was designed and developed by Cathay Pacific Catering Services (HK). With its current portfolio of clients, the facility still has excess capacity to serve the requirements of Mactan Cebu International Airport in the years to come.

CPCS is presently serving an average of 2,800 meals a day, using mostly local raw materials for its menus. It procures its raw materials from the local market and does not have any major raw materials supply contracts. CPCS services Philippine Airlines, Korean Air and Asiana Airlines, Cathay Pacific as well as Cebu Pacific Airlines.

CPCS operations during the COVID-19 quarantine period in Cebu City from March 2020 to the present was impacted heavily due to the closure of Mactan-Cebu Airport. Flights were cancelled and most of the foreign airlines that had to do ferry-flights uplifted meals from their origin hubs. As the airport is slowly being opened to domestic and international traffic, CPCS also sees signs of slow business recovery, starting the latter part of 2020.

As a registered entity, CPCS is subject to the rules and regulations of the Philippine Economic Zone Authority (PEZA). It is not aware of any existing or probable government regulations that would have an adverse effect on its operations.

CPCS does not have any other significant agreements or patents, copyrights, licenses, franchises, concessions, or royalty agreements. No research and development costs have been incurred by CPCS during the last three fiscal years.

### **Japan Airport Service Corporation**

Japan Airport Service Co., Ltd. (also known as JASCO in Japan Aviation Industry) was founded on March 25, 1960 as an integrated ground handling company to provide safe flight operations, in addition to value-added quality services marked by on-time performance to 28 carriers operating out of Narita International Airport in Japan.

In 2017, JASCO joined the KONOIKE Group; a global enterprise listed on the First Section of the Tokyo Stock Exchange and has immediately become one of the strengths of KONOIKE Group's Airport Division. In line with the MAC and KONOIKE Group partnership which took place on November 5, 2019, MAC purchased 30% of JASCO through through NKS Holding Co. Ltd., 100% Tokyo-based subsidiary of Konoike Transport Co. Ltd on December 6, 2019.

JASCO currently has six major operations including Flight Operation Management, Baggage Handling & Special Passenger Assistance Services, Cabin Cleaning, Loading/Unloading & Aircraft Movement, Cargo & Mail Handling and self-support GSE Maintenance. Moreover, it is still organically growing its capacity and capability to the other fields of ground handling.

To fulfill the commitment for safe flight operation with high-quality services, JASCO tailors all SOPs based on the operational requirements of respective customer carriers and exercises "Point-and-Assured" at each & every critical point of the process to ensure full compliance. Such exercise has earned JASCO a fame of service excellence with quite a few awards from our customer carriers.

Due to the impact of COVID-19 on travel in 2020, almost all passenger flights were canceled from the beginning of April 2020. Towards the third quarter, some flights slowly returned to operations as quarantine rules eased up. During the quarantine period, it was an unprecedented situation as only some cargo freighters and pax ferry flights were operated and loaded with emergency supplies, causing sales to drastically drop as a result. The downward adjustment of staffing roster to cope with the significant decrease in sales has been undertaken, with the privilege of a payroll support program called "Subsidies for employment adjustment" sponsored by the Japanese government effective March 2020. Due to spare staff, JASCO also started staff secondment to the affiliated companies under Konoike Transport in Japan (Air cargo forwarding operations, Steelworks operations, Beverage packaging process, Equipment operation / product transportation operation, etc.), JASCO's aim is to second at least 100 staff under such secondment program to retain the skilled resource for future flight resumption, aside from using this option as a means to transfer labor costs temporarily to another organization.

JASCO is not aware of any existing or probable government regulations that would have an adverse effect on its operations. JASCO does not have any other significant agreements or patents, copyrights, licenses, franchises, concessions, or royalty agreements. No research and development costs have been incurred by JASCO since it became an affiliate of MAC.

#### **KEY PERFORMANCE INDICATORS**

*(in thousands except for ratios)*

***September 30, 2020 and 2019***

---

The Group uses major performance measures or indices to track its business results. The analyses are based on comparisons and measurement on financial data of the current period against the same period of the previous year. Among the measures are the following:

	9M 2020	9M 2019	Q3 2020	Q3 2019	Q2 2020	Q2 2019	Q1 2020	Q1 2019
Return on Net Sales (RNS) <sup>1</sup>	<b>-39.96%</b>	19.55%	<b>-105.62%</b>	17.74%	<b>-197.66%</b>	20.58%	<b>0.71%</b>	20.80%
Return on Investment (ROI) <sup>2</sup>	<b>-10.18%</b>	12.39%	<b>-3.66%</b>	4.27%	<b>-6.35%</b>	5.33%	<b>0.12%</b>	3.27%
Return on Equity (ROE) <sup>3</sup>	<b>-13.45%</b>	15.61%	<b>-4.84%</b>	5.38%	<b>-8.30%</b>	6.81%	<b>0.16%</b>	4.13%
Direct Cost and Expense Ratio								
Direct Cost Ratio <sup>4</sup>	<b>99.02%</b>	76.86%	<b>155.26%</b>	79.34%	<b>131.96%</b>	74.75%	<b>82.62%</b>	76.34%
Operating Expense Ratio <sup>4</sup>	<b>29.34%</b>	15.49%	<b>60.75%</b>	14.44%	<b>57.17%</b>	13.29%	<b>18.48%</b>	21.05%
Current Ratio <sup>5</sup>	<b>1.48 : 1</b>	1.64 : 1	<b>1.48 : 1</b>	1.64 : 1	<b>1.62 : 1</b>	1.74 : 1	<b>1.37 : 1</b>	1.76 : 1
Debt-to-Equity Ratio <sup>6</sup>	<b>0.305 : 1</b>	0.242 : 1	<b>0.305 : 1</b>	0.242 : 1	<b>0.289 : 1</b>	0.200 : 1	<b>0.282 : 1</b>	0.246 : 1
Interest Coverage Ratio <sup>7</sup>	<b>-7.57 : 1</b>	18.87 : 1	<b>-11.71 : 1</b>	18.98 : 1	<b>-11.94 : 1</b>	21.94 : 1	<b>2.50 : 1</b>	14.96 : 1
Asset-to-Equity Ratio <sup>8</sup>	<b>1.94 : 1</b>	1.84 : 1	<b>1.94 : 1</b>	1.84 : 1	<b>1.90 : 1</b>	1.87 : 1	<b>1.92 : 1</b>	1.82 : 1

<sup>1</sup> This is the ratio is computed by dividing net income attributable to equity holders of the parent by the total net revenues.

<sup>2</sup> This ratio is computed by dividing net income attributable to equity holders of the parent by the sum of total interest-bearing liabilities plus equity attributable to equity holders of the parent.

<sup>3</sup> This ratio is computed by dividing net income attributable to equity holders of the parent by the equity attributable to equity holders of the parent.

<sup>4</sup> Direct Cost ratio is computed by dividing total cost over total net revenues, while total operating expenses is divided by total net revenues to arrive at operating expense ratio.

<sup>5</sup> Current Ratio is the ratio of the total current assets divided by the total current liabilities.

<sup>6</sup> Debt-to-Equity Ratio is the ratio of the total interest-bearing debts divided by total stockholders' equity.

<sup>7</sup> Interest coverage ratio is the ratio of the total earnings before interest and taxes (EBIT) divided by the interest expense of the period.

<sup>8</sup> The asset-to-equity ratio is the total assets divided by the equity.

### Return on Net Sales (RNS)

This ratio measures the amount of income, after all costs and expenses, including taxes are deducted, for every peso of net revenue earned.

Net revenues pertain to the revenues of the subsidiaries of the Group, while the net income/(loss) includes our share in the profits/(losses) of our associates, LTP, CPCS and JASCO. The negative consolidated RNS in the current period compared to same period last year is caused primarily by loss contributions from our associates and operating subsidiaries brought by the downturn in aviation travel as a result of restrictions imposed by various governments (Philippines and other countries) due to the COVID-19 pandemic. In Q3 2020 as health protocols gradually relaxed, RNS ratio has improved compared to Q2 2020 as the loss contributions from our associate narrowed.

**Return on Investment (ROI)**

This ratio measures the amount of income earned on invested capital.

Movement in ROI ratio is parallel to that of the RNS due to the financial performance as discussed above. The Group had a number of loans for a facility construction and equipment acquisition purposes in prior periods, which substantially have outstanding balances as of the period end.

**Return on Equity (ROE)**

This KPI measure of the owner's return of every peso invested equity.

The ROE in 9M 2020 declined compared to 9M 2019, mainly due to the losses incurred during the current period as an impact of COVID-19 to the aviation related businesses. The Q3 2020 although a negative ratio is higher than Q2 2020 due to losses contribution from associates has narrowed during the quarter.

**Direct Cost and Operating Expense Ratio**

These ratios measure the average rate of direct costs and operating expenses on products/services sold.

The Group's direct cost ratio increased due to the unavoidable fixed expenses that were incurred despite revenue slowdown in inflight/other catering and ground handling aviation segments due to the COVID-19 impact.

The increase in total operating expenses ratio of the group as compared to the previous year is likewise related to the decrease in business activities in the aviation segment.

Direct cost and total operating expense ratio have increased in Q32020 compared to Q2 2020 as the Group has undergone retrenchment to align the manpower with the current business volume causing the direct cost and operating expense to increase for the payment received by retrenched employees.

**Current Ratio**

This ratio measures the Group's ability to settle its current obligations.

Although lower than that of the same period last year, the Group still has a healthy current ratio indicating the Group's solid ability to meet its current liabilities, with a large portion of current assets held as cash. The increase in current liabilities was due to the loans entered by the Group for additional capital expenditures.

**Debt-to-Equity Ratio**

This ratio indicates the relationship of the Group's debts to the equity of the owners.

The upward movement in debt-to-equity ratio is due to the new loans obtained by the Group which remained outstanding as at period end while the equity declines due to losses incurred during the current year.

**Interest Coverage Ratio**

This ratio measures the number of times a company could make the interest payments on its debt with its earnings before interest and taxes.

The negative ratio on the current year shows that the Group's operating results during the period, measured through EBIT, is insufficient to cover interest payments arising from its debts for the period, but since the Group has a positive current ratio, the Group has the ability for interest settlement. The movement in interest expense conforms to the increase in the outstanding balances of the loans.

**Asset-to-Equity Ratio**

This ratio measures the company's leverage and long-term solvency.

The ratios indicate an increase in ratio between total assets and total equity, showing that the Group finances the purchase of assets mostly through equity or internally-generated funds. The increase in the ratio from 2019 to 2020 indicates that the Group has taken in debt to acquire more assets in 2020, as equity has not grown correspondingly with the asset growth.

**MACROASIA CORPORATION AND SUBSIDIARIES**
**CONSOLIDATED STATEMENTS OF INCOME**

In Pesos

	For the quarter January - March		For the quarter April - June		For the quarter July - September		For the period ended September 30		For the year ended December 31, 2019
	2020	2019*	2020	2019*	2020	2019*	2020	2019*	
<b>NET SERVICE REVENUE</b>									
In-flight and other catering	639,849,846	447,235,548	84,100,832	880,209,505	96,395,544	783,267,957	820,346,223	2,110,713,010	2,905,490,152
Ground handling and aviation	626,684,614	473,584,549	99,301,218	767,265,854	110,022,098	787,483,573	836,007,930	2,028,333,976	2,821,166,345
Rental and administrative	7,273,302	6,131,063	7,273,683	8,750,055	7,273,302	5,678,074	21,820,287	20,559,192	29,742,058
Aviation training fee	10,364,381	-	-	7,702,500	-	19,310,000	10,364,381	27,012,500	48,396,979.64
Charter flights	-	-	-	-	-	-	-	-	-
Water	83,639,585	84,304,216	56,123,624	84,073,949	41,401,696	87,893,095	181,164,905	256,271,260	347,597,854
Exploratory drilling fees	3,486,439	-	669,922	2,392,845	(1)	7,748,478	4,156,361	10,141,323	15,437,718
	<b>1,371,298,167</b>	<b>1,011,255,376</b>	<b>247,469,279</b>	<b>1,750,394,708</b>	<b>255,092,640</b>	<b>1,691,381,176</b>	<b>1,873,860,086</b>	<b>4,453,031,260</b>	<b>6,167,831,107</b>
<b>DIRECT COSTS</b>									
In-flight and other catering	475,871,157	288,522,021	121,822,960	630,736,821	125,654,113	563,602,140	723,348,230	1,482,860,982	2,077,705,460
Ground handling and aviation	578,713,970	403,874,610	148,399,335	600,856,409	205,896,691	691,011,429	933,009,997	1,695,742,448	2,394,788,739
Rental and administrative	11,687,532	13,345,069	9,629,976	12,192,513	9,886,710	11,699,655	31,204,217	37,237,236	43,681,283
Aviation training cost	10,804,418	-	9,690,273	11,171,931	9,488,800	9,157,528	29,983,492	20,329,458	29,875,000
Charter flights	-	-	-	-	-	-	-	-	-
Water related expenses	51,787,681	62,887,612	34,213,368	46,962,575	44,405,072	59,365,854	130,406,121	169,216,041	245,470,437
Exploratory drilling expense	4,087,107	3,385,723	2,796,590	6,546,943	733,699	7,108,240	7,617,395	17,040,906	24,338,456
	<b>1,132,951,865</b>	<b>772,015,035</b>	<b>326,552,502</b>	<b>1,308,467,192</b>	<b>396,065,086</b>	<b>1,341,944,845</b>	<b>1,855,569,452</b>	<b>3,422,427,071</b>	<b>4,815,859,375</b>
<b>GROSS PROFIT</b>	<b>238,346,302</b>	<b>239,240,341</b>	<b>(79,083,223)</b>	<b>441,927,516</b>	<b>(140,972,445)</b>	<b>349,436,332</b>	<b>18,290,634</b>	<b>1,030,604,189</b>	<b>1,351,971,732</b>
<b>SHARE IN NET EARNINGS OF ASSOCIATES</b>	<b>78,011,612</b>	<b>235,570,656</b>	<b>(291,872,936)</b>	<b>268,649,732</b>	<b>(25,433,889)</b>	<b>282,447,443</b>	<b>(239,295,213)</b>	<b>786,667,831</b>	<b>1,077,260,403</b>
	<b>316,357,915</b>	<b>474,810,997</b>	<b>(370,956,159)</b>	<b>710,577,248</b>	<b>(166,406,335)</b>	<b>631,883,775</b>	<b>(221,004,579)</b>	<b>1,817,272,020</b>	<b>2,429,232,135</b>
<b>OPERATING EXPENSES</b>	<b>(253,401,859)</b>	<b>(212,875,201)</b>	<b>(141,475,353)</b>	<b>(232,688,018)</b>	<b>(154,979,020)</b>	<b>(244,209,895)</b>	<b>(549,856,232)</b>	<b>(689,773,114)</b>	<b>(1,038,520,689)</b>
<b>INTEREST INCOME</b>	<b>685,579</b>	<b>154,937</b>	<b>1,192,290</b>	<b>1,550,885</b>	<b>2,958,035</b>	<b>1,592,374</b>	<b>4,835,903</b>	<b>3,298,196</b>	<b>11,775,315</b>
<b>FINANCING CHARGES</b>	<b>(29,366,437)</b>	<b>(17,846,311)</b>	<b>(42,328,806)</b>	<b>(21,994,111)</b>	<b>(26,799,980)</b>	<b>(20,995,008)</b>	<b>(98,495,223)</b>	<b>(60,835,429)</b>	<b>(88,377,257)</b>
<b>OTHER INCOME - net</b>	<b>10,426,617</b>	<b>4,960,618</b>	<b>7,128,202</b>	<b>4,655,211</b>	<b>7,553,832</b>	<b>10,865,931</b>	<b>25,108,651</b>	<b>20,481,760</b>	<b>71,257,751</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>44,701,814</b>	<b>249,205,040</b>	<b>(546,439,826)</b>	<b>462,101,215</b>	<b>(337,673,468)</b>	<b>379,137,177</b>	<b>(839,411,480)</b>	<b>1,090,443,432</b>	<b>1,385,367,255</b>
<b>PROVISION FOR INCOME TAX</b>	<b>27,122,726</b>	<b>32,301,181</b>	<b>(10,732,363)</b>	<b>76,325,497</b>	<b>886,872</b>	<b>49,155,953</b>	<b>17,277,236</b>	<b>157,782,630</b>	<b>191,341,182</b>
<b>NET INCOME</b>	<b>17,579,088</b>	<b>216,903,859</b>	<b>(535,707,463)</b>	<b>385,775,718</b>	<b>(338,560,340)</b>	<b>329,981,224</b>	<b>(856,688,715)</b>	<b>932,660,802</b>	<b>1,194,026,073</b>
Attributable to:									
Equity holders of the Company	9,741,972	210,351,905	(489,135,891)	360,314,838	(269,436,838)	300,054,652	(748,830,757)	870,721,395	1,129,066,014
Non-controlling interests	7,837,116	6,551,955	(46,571,572)	25,460,880	(69,123,502)	29,926,571	(107,857,959)	61,939,406	64,960,059
	<b>17,579,088</b>	<b>216,903,860</b>	<b>(535,707,463)</b>	<b>385,775,718</b>	<b>(338,560,340)</b>	<b>329,981,224</b>	<b>(856,688,715)</b>	<b>932,660,802</b>	<b>1,194,026,073</b>
<b>Basic/Diluted Earnings Per Share**</b>	<b>0.01</b>	<b>0.11</b>	<b>(0.26)</b>	<b>0.19</b>	<b>(0.14)</b>	<b>0.16</b>	<b>(0.40)</b>	<b>0.46</b>	<b>0.59</b>

\*2019 figures are restated to reflect impact of IFRS 16 Leases adoption as at 1 January 2019

\*\*Computed as if the issuance of shares of stock of 315,159,630 shares resulting from 20% stock dividends in 2020 have been recognized since January 1, 2019.

## **RESULTS OF OPERATION**

The Group recorded consolidated revenues of ₱255.1 million for the third quarter of 2020, an 85% decrease from the ₱1,691.4 million consolidated revenues for the third quarter of 2019. The third quarter revenues reflect a 3% increase from the second quarter 2020 revenues of ₱247.4 million. The core business segments of the Group continue to be impacted by the downturn in air travel due to COVID-19-related quarantine and airport restrictions from March 2020 onwards. While the non-airline related revenues generated by the Group's other subsidiaries grew, such growth was not sufficient to offset the revenue decline in the aviation-related segment.

The continuing revenue gap in the aviation segment principally caused the third quarter net loss of ₱338.6 million, though 37% lower than the loss of ₱535.7 million booked in Q2 2020. The Q3 2020 net loss is a reversal by 203% of the Q3 2019 net income of ₱330.0 million.

After three quarters, the 2020 YTD net loss stands at ₱856.7 million, 192% lower compared to the net income of ₱932.7 million posted on the same period last year.

For 9 months in 2020, revenues from inflight and other catering stand at ₱820.3 million, of which 3Q contributed ₱96.4 million compared to ₱84.1 million in 2Q, reflecting a 15% improvement from the previous quarter although the quarantine period has been continuing in the Philippines. The YTD inflight and other catering revenues of ₱820.3 million generated mostly from 3.55 million meals sold is 61% lower than the 2019 inflight and other catering revenues of ₱2.1 billion generated mostly from the 9.11 million meals sold in same period last year. Inflight and other catering revenues contributed 44% to the consolidated total revenues in 2020, compared to 47% in 2019.

Along the same trend, the YTD revenues of ₱836.0 million in 2020 from ground-handling and aviation services fell by ₱1,192.33 million (-59%), compared to ₱2,028.33 million in 2019. Flights handled declined by a total of 85,846 flights (-59%), from 144,705 in 2019 to 58,859 flights in the current year. The Q3 ground-handling revenues of ₱110.0 million is 9% better than the ₱99.3 million revenues in Q2, a 9% improvement over the previous quarter due to more flights that were launched as quarantine measures were slowly eased. Ground handling and aviation revenues contributed 45% to the consolidated total revenues, compared to 46% last year.

Revenues from water operations contributed 10% to the consolidated total revenues in 2020, compared to 6% last year. Revenues from water operations were booked at ₱181.16 million, a decrease of ₱75.11 million (-29%) from ₱256.27 million during the same period last year. This decline is solely attributable to the downturn of commercial water sales in Boracay, as the island was impacted by the tourism closure due to COVID-19 restrictions. On the other hand, the water businesses in other areas outside of Boracay grew significantly, although such growth was not enough to offset the drop in billed volume in Boracay. Billed volume of water in cubic meters ("cu.m.") declined by 14%, from 5.78 million cu.m. in 2019 to 4.95 million cu.m. in 2020.

Administrative revenues from ecozone leases did not vary significantly as rates charged did not vary significantly compared with 2019.

Exploratory drilling revenue represents MMC's earnings from drilling contracts in Carrascal, Surigao which was completed as of the 1<sup>st</sup> quarter of the current year.

The aviation training school, First Aviation Academy ("FAA"), which has started its commercial operation in May 2019 and onboarded 3 batches of trainees (current 33 trainees) had its classes halted in Q2 2020 due to COVID-19 restrictions, resulting into the temporary suspension of revenue generation during the period.

Total direct costs in 2020 stood at ₱1.86 billion, posting a decline of ₱1,566.86 million (-46%) from 2019. The decline is attributable to the operating subsidiaries, as cost-containment measures were put into place to align with the business volume downturn due to COVID-19. Consolidated operating expenses decreased by ₱139.92 million from last year's ₱689.77 million. In Q2 and Q3 2020, the aviation-related subsidiaries implemented staff reduction programs through early retirement and retrenchment to align their manpower with the expected business volumes, causing some non-recurring direct costs and operating expenses to be booked in the current year.

In 2020, a Share in net loss of associates was booked, amounting to ₱239.30 million loss for the nine month period, in contrast to 2019 where a Share in net income of associates amounting to ₱786.7 million was recorded. This account represents MAC's share in the net operating results of its associated companies (LTP, CPCS and JASCO). One of the main contributors of the net loss for the 9 months of 2020 is the share in net loss from LTP for MRO services amounting to ₱220.64 million (mostly coming from 2Q), compared to 2019 where MAC's share in LTP's profit was ₱743.18 million for the similar period. The net loss of LTP in 2020 is due to significant reduction in its line maintenance business, as most commercial flights stood grounded in the country from March 16, 2020 onwards due to travel restrictions arising from COVID-19 control measures. While LTP's base maintenance business volume stood resilient, quarantine measures restricted the availability of technical staff to work on the planes. As the COVID-19 control measures gradually eased out, base maintenance revenue has improved narrowing share in losses from LTP in Q3 2020. In Cebu, CPCS - our catering associate, reflected a 98% decrease in its net earnings also due to the impact of COVID-19, as MAC booked its 40% income share in CPCS at ₱0.54 million, compared to last year's ₱29.98 million. JASCO-our groundhandling associate in Japan, contributed a loss of ₱19.19 million, representing the 30% share in net income/(loss) of MAC as Narita Airport also saw flight closures and restrictive quarantine measures.

The interest income of ₱4.84 million pertains to income earned from short-term investments. Financing charges increased from ₱60.84 million in 2019 to ₱98.5 million. Increase is attributable to the increase in notes payable of the Group and the borrowing costs of MSFI which ceased to be capitalized following the completion of its commissary in Q4 2019.

Other income and charges increased by ₱4.6 million (23%) against the ₱20.48 million in 2019 mainly due to a non-recurring business transaction in one of the water subsidiaries. The Group also posted provisions for income tax in the amount of ₱17.28 million in 2020, 89% lower as compared to 2019's ₱157.78 million due to lower taxable income as revenues declined.

**FINANCIAL POSITION (Year-to-Date September)**

At the consolidated level as of September 30, 2020, our total assets stood at ₱11.39 billion, posting a decrease of ₱1.10 billion (-8.8%) from ₱12.49 billion in Dec 31, 2019, basically due to the reduction in Investment in Associates account attributable mainly to forex restatement, losses and dividends from associates. Cash & cash equivalents of ₱1,499.84 million grew by ₱280.20 million or 23%, which is caused mainly by the cash dividends received from associates.

Receivables declined by ₱49.0 million or -3% due to decline in business volume of the Group's aviation related subsidiaries and improved collection of receivables during the reporting period. Inventories of ₱108.63 million were maintained, in line with forecasted inventory level requirements. Other current assets of ₱387.19 million represents input taxes, creditable withholding and prepaid taxes and unamortized prepayments for insurance covers, rent, utilities and unconsumed supplies as of September 30, 2020.

Investments in associates are accounted for under the equity method of accounting in the consolidated financial statements. Movements in the account are contributed by the share in cumulative translation adjustments for LTP and JASCO due to foreign exchange fluctuations, share in re-measurement gains and losses on defined benefit plans due to the revised PAS19 standards, share in cash dividends declared and actually received during the current period, and the incremental equity share in net earnings/loss of the associated companies. The Group recorded a decrease of ₱1,259.99 million (-41%) in this investment account, from ₱3.09 billion in 2019 year-end to ₱1.83 billion as of September 30, 2020 mainly as a result of dividend declaration by LTP through which MAC received its dividend share of USD18.62 million last April 2020.

The group's property and equipment of ₱2.49 billion decreased by ₱74.57 million (-3%) from last year's ₱2.56 billion due to depreciation expenses recorded, offset by equipment acquisitions by subsidiaries during the current year. Investment property of ₱143.85 million pertains to land held for future development by MAPDC.

Input taxes-net represent VAT paid on purchases of goods and services that can be recovered as tax refund/credit from the Bureau of Internal Revenue (BIR). The Group also has input taxes arising from acquisition of property and equipment and other assets.

The carrying amount of deferred income tax assets of ₱38.84 million as of September 30, 2020, decreased mainly due to utilization of deferred tax asset against taxable income. Other noncurrent assets of ₱393.37 increased by ₱9.92 million or 3%, due to higher deferred rent expense. Other noncurrent assets account also include deferred project costs, rental and refundable deposits, advances to contractors, restricted investment, prepaid rental equity investments designated at fair value through other comprehensive income (FVTOCI)/available for sale (AFS) investments and retirement assets. The goodwill recognized by the Group amounting to ₱127.84 million resulted from the Company's acquisition of a non-controlling interest (13%) from a previous stockholder (Eurest/Compass) of MACS in 2006 and the purchase by MAPDC of 67% of BTSI in 2016 and 100% of NAWASCOR in 2017, and ASSC's acquisition of 60% of SUMMA in 2018. Service concession right of ₱421.43 million pertains to incurred construction costs in relation to the construction of water treatment

plant and pipe laying activities of SNVRDC and right for water supply and distribution of NAWASCOR and SUMMA. This asset was accounted for in accordance to IFRIC 12, Service Concession Arrangements, under the intangible asset model.

Accounts payable and accrued liabilities decreased by ₱42.90 million (-3%) as of September 30, 2020 as a result of settlements. Loans payable of ₱1,788.3 million refers to the outstanding loan availed from local banks by several companies under the Group to finance their asset acquisition or working capital needs. During the year, loans were availed by, MSFI amounting to ₱50 million, BTSI with ₱347.95 million. Loan settlement during the year amounted to ₱451.54 million.

Accrued retirement benefits payable and other long-term employee benefits amounting to ₱83.80 million is accounted for based on the latest actuarial valuation of the Group. Deferred tax liabilities of ₱137.73 million remained at the same level as prior year's ending balance. Dividends payable of ₱35.93 million shows the remaining outstanding checks payable by the Parent Company for the cash dividends declared to MAC shareholders in previous years and outstanding dividends to non-controlling interest.

The Group's other reserves pertain to MAC's gain on the sale of 13% of MACS shares of stock to SATS, the sale 49% of WBSI shares to MetroPac Water Investments Corporation (MWIC), the sale of MASCORP's 20% shares to Konoike Transport Co., LTD. ("Konoike"), net of taxes paid, and the acquisition of 49% of WBSI shares from MWIC. This is accounted for in accordance with International GAAP 2015 on sale of shares of stock without loss of control.

Other components of equity pertain to Reserve for fair value changes of financial assets investments amounting to ₱45.07 million, the Parent Company's share in foreign currency translation adjustments (loss) of LTP and JASCO in the amount of (₱100.32) million which changes in accordance with US\$ exchange rate fluctuations during the period covered, MAC's share in re-measurements of defined benefit plan of associates, and remeasurements of defined benefit plans of subsidiaries.

Movement in the "non-controlling interests" depends on the results of operations of MACS, SUMMA, BTSI, subsidiaries of MAPDC with JV partners, FAA, MASCORP and Allied Konsult. This account reflects the 33% equity share of SATS (JV Partner of MAC) in the catering JV, 40% share of minority shareholders in SUMMA, 33% share of minority shareholders in BTSI, 49% share of PTC Holding, Inc. ("PTC") in FAA, 20% share of Konoike in MASCORP and 49% share of minority shareholders in Allied Konsult. As of September 30, 2020, non-controlling interests amounted to ₱292.69 million.

### **MacroAsia Corporation's Mining Project**

Macroasia Corporation holds two Mineral Production Sharing Agreements (MPSAs), MPSA-220-2005-IVB and MPSA-221-2005-IVB, both located in Brooke's Point, Palawan. MPSA-220 or the Infanta Nickel Project covers a total land area of 1,114 hectares with nickel in the form of laterite ore as the primary commodity. This area was the source of ore shipments to Japan in the 1970's.

The total extent of the laterite area explored within the MPSA is around 536 hectares with the deposit composed of limonite and saprolite ores. Within this delineated nickel ore envelope, 2,754 drill holes were done, resulting into 48,568.7 meters drilled. There were also 482 test pits that were dug, yielding 2,550.8 meters more for sampling. The resulting samples collected numbered 52,284, and these were analyzed for nickel (Ni), iron (Fe) and 12 other elements/oxides, including the loss in ignition (LOI), using fused bead done under X-Ray Fluorescence (XRF) technique at Intertek Laboratories. The Parent Company has completed an exploration report that is compliant to the Philippine Mineral Reporting Code (PMRC). A preliminary mining plan and a pre-feasibility studies have also been drafted.

The operation of the Mining Project has already been endorsed by the three impact barangays, including the indigenous people in the area. In 2010, the Parent company has received the Environmental Compliance Certificate (ECC) for operations. The Certificate Pre-condition (CP) is yet to be released by the National Commission of the Indigenous People (NCIP). The permit under the Special Environmental Plan (SEP) of the Palawan Council for Sustainable Development (PCSD) is adjunct to the CP under NCIP and that of the ECC under the Environmental Management Bureau (EMB). MAC has ongoing discussions with potential partners for the development of the project for the best interest of various stakeholders.

Pending the completion of the permitting process that will enable the project to progress into mine operation, maintenance works in the mineral property are being undertaken since 2012. The third renewal of the two-year Exploration Period under MPSA 220-2005-IVB was granted by the Mines and Geosciences Bureau (MGB) of the Department of Environment and Natural Resources (DENR) on March 19, 2018.

On December 15, 2016, the DENR 4B Regional Director approved the Order of Survey of MPSA 220-2005-IVB of the Infanta Nickel Project. The document serves as an assurance of the tenements being excised from the areal limits of Mount Mantalingahan Protected Landscape (MMPL). The said Order of Survey has conditionalities on conflict or overlapping boundaries with the adjacent Ipilan Nickel Corp claim, but, with the discovery of remnants of old MPSA fence which coincides with the plot of MacroAsia's tenement boundary as per MPSA provides strong position for MacroAsia to keep its original boundaries as indicated in the MPSA.

On February 13, 2017, MGB issued a certification confirming the validity of the MPSAs of the Company. However, on February 14, 2017, the Secretary of the Department of Environment and Natural Resources (DENR) announced the cancellation of 75 MPSAs (including MAC's) allegedly located at/in watersheds all over the country. On February 17, 2017, the Company received a "show cause" notice from the DENR requesting the Company to provide reasons why the MPSAs should not be cancelled. On February 21, 2017, the Company responded to DENR stating that MAC's MPSAs are not located on declared watersheds

Bulawan Mining Corporation (BUMICO), a subsidiary of the Philippine National Bank (PNB), transferred its right for their Exploration Permit Application (EXPA 103-VII) over a 506-

hectare area in Basay, Negros to MAC through the signing of a Deed of Assignment (DOA) on August 15, 2012. The DOA has been approved by Mines and Geosciences Bureau (MGB) Region VII Office on January 28, 2013. The area has a high potential for copper-gold molybdenum–silver mineralization. Several copper and gold mining companies have shown interest in the area.

BUMICO also transferred its interests in the Bulawan Mining Project with an Operating Agreement with Philex Mining Corporation (PMC) to MAC through a Deed of Assignment (DOA) signed on September 6, 2012. The DOA was finalized after securing the written consent of Philex. In relation to the operating agreement between Philex and BUMICO, Philex committed to submit quarterly reports to MAC which will be subjected to regular validation by MAC’s technical team.

Three (3) mining tenements are under operating agreement between Philex Gold Philippines Incorporated (PGPI), with PNB-MADECOR and PNB-BUMICO. MLC MRD 510 and EP 008-2010-VI are under PGPI-BUMICO agreement. The former is under renewal since 2014 with consequent conversion to MPSA while the latter is under application for the first renewal for exploration and have been signed by the representatives of PNB and PGPI on January 31, 2013. Both applications are yet pending with the MGB Central Office. EXPA 000100-VI, meanwhile, have been granted Clearance to issue the permit based on a July 4, 2019 memorandum from MGB Central Office but subject to several conditions. The First Letter Notice regarding the conditions to be met was communicated to PGPI

MacroAsia Corporation and MacroAsia Mining Corporation also maintain exploration permit applications (EXPAs) to mineralized areas in Carigara and Baybay City in Northern Leyte and in Pintuyan-San Ricardo in Southern Leyte denominated as EXPA 0091-, 0092-, and 0093-VI, respectively.

More recently the thrust of MacroAsia Mining Corporation (MMC) is focused on the transfer of the mining tenements registered under MacroAsia Corporation and on acquisition of companies under PNB. On 15th November 2018 the purchase of BUMICO from PNB took place, thus, the company is now part of MMC. Meanwhile, acquisition of MADECOR took effect recently on March 2, 2020. The move is part of a bigger program on the spinning-off of MacroAsia Mining Corporation to become an independent entity from the umbrella corporation, MacroAsia Corporation.

MMC has ventured into nickel laterite drilling and exploration contract services for other companies in order to generate revenues. In May 2019 MMC signed two (2) contracts for drilling and exploration projects - the Dinapigue Drilling Project in Isabela with Dinapigue Mining Corporation of Nickel Asia Corporation (NAC) and the Ludgoron Nickel Project with Kafugan Mining Inc. (KMI), a subsidiary of Carrascal Nickel Corporation. The former was completed by the end of August 2019 while the latter had an extension more than doubling the initial targets. The project was completed on May 7, 2020.

#### **NUMBER OF STOCKHOLDERS**

There are 845 stockholders as of September 30, 2020 and December 31, 2019.

## **OTHER MATTERS**

1. Passenger loads and flight frequencies of airlines are the two most important factors that affect the revenue levels of the Group's operating units that are involved in catering, ground handling and line maintenance. The Group constantly monitors these two factors that directly impact on revenues and costs.
2. Being an aviation services provider, the Group has been impacted during the reporting period by the COVID-19 pandemic as flights were cancelled and airport traffic movements were constrained to contain the spread of the COVID-19 virus. At certain periods during the quarantine period, airline catering meal volumes and flight turnarounds were reduced by more than 90% of normal, starting second half of March 2020. The strict travel measures have gradually eased up as of this report date, as more flights and travel are being allowed in key airports to help stimulate the economy. The management teams of the aviation services companies within the Group have instituted cash conservation and cost-control measures to cope with the ensuing crisis and business downturn. Business recovery of the aviation service units will follow the track of the airline and tourism industries that will benefit from the easing up of quarantine and travel restrictions in the country and elsewhere. On the other hand, the water utilities and concessions business units of the Group located outside of Boracay - a tourist zone, registered growth in their respective business areas during the time of the community quarantine.
3. To assist authorities on the control of COVID-19 and at the same time increase the pipeline of travelers in the airport, the Group is working to collaborate and invest with existing health providers to increase COVID-19 testing capacity in the airports, especially in the Manila International Airport. MAC has also supported Project Ark in its initiatives to make the workplace in the various companies in the Group as safe as possible.
4. With extra capacity made available for food production with the new food commissary outside the airport, the Group is currently embarking to establish its foot print as a virtual kitchen for institutional clients and winner brands, and is also pushing to establish its own food products under "Chef's Express" on an e-platform (<https://macchefsdepot.com>) and through various re-sellers.
5. The Group foresees that within the next twelve (12) months, it will have no cash flow or liquidity problems despite the impact of the quarantine restrictions and business downturn. Before the pandemic, the Group built up its cash reserves through its operating revenues and collections. Investments in non-aviation related business are currently being undertaken to increase the revenue pipeline in the coming months.
6. There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations) and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

7. Other than the water projects in Cavite, there are no material commitments for major capital expenditures created during the reporting period.
8. There have been no significant elements of income or loss that did not arise from the Group's continuing normal operations that are not disclosed in the consolidated interim financial statements.
9. The Group is not aware of any future event that will cause a material change in the relationship, vertical and horizontal analyses, of any material item from period to period.
10. Other than the COVID-19 pandemic, the Group is not aware of any seasonal aspects that have material effect during the reporting period.
11. The Group has not issued, repurchased or repaid any debt or equity securities during the current interim reporting period.
12. No material events have occurred subsequent to the end of the current interim period that should be reflected in the financial statements for the interim period.

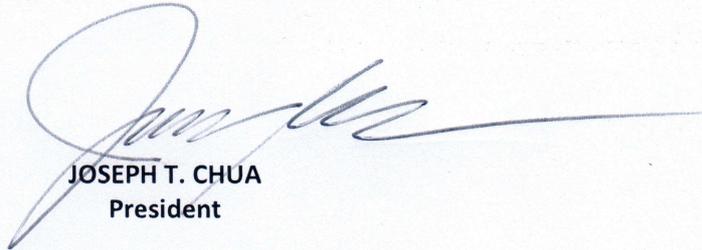
## SIGNATURES

Pursuant to the requirement of Sec 17 of the Code and Sec 141 of the Corporation Code of the Philippines, this report has been reviewed by the Audit Committee of MacroAsia Corporation on November 9, 2020, and is signed on behalf of the registrant by the undersigned, thereunto duly authorized, in the City of Makati on November 10, 2020.

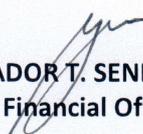
**MACROASIA CORPORATION**

Registrant

By:



**JOSEPH T. CHUA**  
President



**AMADOR T. SENDIN**  
Chief Financial Officer

**Annex 1**

# **MACROASIA CORPORATION AND SUBSIDIARIES**

## **Interim Condensed Consolidated Financial Statements**

**September 30, 2020 and 2019 (Unaudited)**

**and**

**December 31, 2019 (Audited)**

## **GENERAL INFORMATION**

### **Directors (as of September 30, 2020)**

Lucio C. Tan	(Chairman and CEO)
Carmen K. Tan	
Lucio C. Tan III	
Vivienne K. Tan	
Michael G. Tan	
Joseph T. Chua	(President and COO)
Eduardo Luis T. Luy	(Treasurer)
Johnip G. Cua	(Independent Director)
Ben C. Tiu	(Independent Director)
Samuel C. Uy	(Independent Director)
Marixi R. Prieto	(Independent Director)

### **Chief Financial Officer, Chief Risk Officer, Senior Vice President - Administration**

Amador T. Sendin

### **Senior Vice President - Human Resources, Legal and External Relations, Chief Compliance Officer / Corporate Information Officer**

Atty. Marivic T. Moya

### **Vice-President - Business Development/ Data Protection Officer**

Belgium S. Tandoc

### **Corporate Secretary**

Atty. Florentino M. Herrera III

### **Stock and Transfer Agent**

Trust Banking Group  
Philippine National Bank (formerly Allied Banking Corporation)  
3<sup>rd</sup> Floor, PNB Financial Center  
Pres. Diosdado Macapagal Blvd., Pasay City

### **Banks**

Philippine National Bank (formerly Allied Banking Corporation) 6754 Ayala Avenue, Makati City	Unionbank of the Philippines Tektite Building, Ortigas Center, Pasig City
Philippine Bank of Communications 565-567 Sto. Cristo, Binondo Manila	Asia United Bank G/F Morning Star Center Building, Gil Puyat Avenue, Makati City
Banco de Oro Universal Bank EPC Building, Paseo de Roxas cor. Gil Puyat Ave., Makati City	Metrobank and Trust Company New Manila Branch 676 Aurora Blvd., New Manila 1112 Quezon City
China Banking Corporation 8745 Paseo de Roxas corner Villar St. Makati City	

### **Auditors**

SyCip Gorres Velayo & Co.  
6760 Ayala Avenue, Makati City

---

**MACROASIA CORPORATION AND SUBSIDIARIES**


---

**CONSOLIDATED BALANCE SHEETS**

	Unaudited September 30, 2020	Audited December 31, 2019
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	1,499,843,329	1,219,639,428
Receivables	1,876,729,388	1,925,742,769
Inventories	108,631,894	105,978,871
Input taxes and other current assets	387,187,128	348,491,609
<b>Total Current Assets</b>	<b>3,872,391,740</b>	<b>3,599,852,677</b>
<b>Noncurrent Assets</b>		
Investments in associates	1,827,543,179	3,087,533,060
Property, plant and equipment	2,486,509,386	2,561,076,769
Investment property	143,852,303	143,852,303
Service concession right	421,433,958	424,608,123
Input taxes -net	264,509,464	262,173,286
Deferred income tax assets	38,841,820	51,897,998
Goodwill and intangible assets	298,319,775	302,112,383
Net investment in the lease	1,163,201,930	1,171,844,192
Right of use asset	475,899,116	499,566,989
Other noncurrent assets	393,370,973	383,451,244
<b>Total Noncurrent Assets</b>	<b>7,513,481,903</b>	<b>8,888,116,347</b>
<b>TOTAL ASSETS</b>	<b>11,385,873,643</b>	<b>12,487,969,024</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Current loans payable	838,762,147	1,057,536,067
Accounts payable and accrued liabilities	1,708,015,302	1,750,913,920
Income tax payable	17,094,383	14,004,966
Dividends payable	35,928,020	35,928,020
Lease Liabilities Right of use Asset	24,688,033	24,688,033
<b>Total Current Liabilities</b>	<b>2,624,487,885</b>	<b>2,883,071,006</b>
<b>Noncurrent Liabilities</b>		
Loans payable- net of current portion	949,579,444	784,399,498
Accrued retirement and other employee benefits payable	83,801,999	93,089,694
Deferred income tax liabilities	137,729,061	142,800,411
Lease Liabilities Right of use Asset	1,681,768,951	1,698,736,101
Other noncurrent liabilities	50,016,542	48,029,160
<b>Total Noncurrent Liabilities</b>	<b>2,902,895,996</b>	<b>2,767,054,864</b>
<b>Total Liabilities</b>	<b>5,527,383,881</b>	<b>5,650,125,870</b>

	Unaudited September 30, 2020	Audited December 31, 2019
<b>Equity attributable to equity holders of the Company</b>		
Capital stock - 1 par value:	1,933,305,923	1,618,146,293
Additional paid-in capital	281,437,118	281,437,118
Other reserves	999,804,201	1,030,075,272
Other components of equity	(212,950,768)	(159,952,483)
Retained earnings:		
Appropriated	1,380,000,000	1,645,000,000
Unappropriated	1,643,622,543	2,436,275,526
Treasury shares at cost:		
42,347,600 shares	(459,418,212)	-
39,640,300 shares	-	(426,826,835)
	<b>5,565,800,805</b>	<b>6,424,154,891</b>
<b>Non-controlling interests</b>	<b>292,688,958</b>	<b>413,688,263</b>
<b>Total Equity</b>	<b>5,858,489,764</b>	<b>6,837,843,154</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>11,385,873,643</b>	<b>12,487,969,024</b>

**MACROASIA CORPORATION AND SUBSIDIARIES**
**CONSOLIDATED STATEMENTS OF INCOME**

For the period ended September 30

	JULY - SEPTEMBER		JANUARY - SEPTEMBER	
	2020	2019	2020	2019
	Unaudited	Unaudited	Unaudited	Unaudited
<b>NET SERVICE REVENUE</b>				
In-flight and other catering	96,395,544	783,267,957	820,346,223	2,110,713,010
Ground handling and aviation	110,022,098	787,483,573	836,007,930	2,028,333,976
Rental and administrative	7,273,302	5,678,074	21,820,287	20,559,192
Aviation training fee	-	19,310,000	10,364,381	27,012,500
Charter flights	-	-	-	-
Water	41,401,696	87,893,095	181,164,905	256,271,260
Exploratory drilling fees	-0.5	7748477.617	4,156,361	10,141,323
	<b>255,092,640</b>	<b>1,691,381,176</b>	<b>1,873,860,086</b>	<b>4,453,031,260</b>
<b>DIRECT COSTS</b>				
In-flight and other catering	125,654,113	563,602,140	723,348,230	1,482,860,982
Ground handling and aviation	205,896,691	691,011,429	933,009,997	1,695,742,448
Rental and administrative	9,886,710	11,699,655	31,204,217	37,237,236
Aviation training cost	9,488,800	9,157,528	29,983,492	20,329,458
Charter flights	-	-	-	-
Water related expenses	44,405,072	59,365,854	130,406,121	169,216,041
Exploratory drilling expense	733,698.98	7,108,240	7,617,395	17,040,906
	<b>396,065,086</b>	<b>1,341,944,845</b>	<b>1,855,569,452</b>	<b>3,422,427,071</b>
<b>GROSS PROFIT</b>	<b>(140,972,445)</b>	<b>349,436,332</b>	<b>18,290,634</b>	<b>1,030,604,189</b>
<b>SHARE IN NET EARNINGS OF ASSOCIATES</b>	<b>(25,433,889)</b>	<b>282,447,443</b>	<b>(239,295,213)</b>	<b>786,667,831</b>
	<b>(166,406,335)</b>	<b>631,883,775</b>	<b>(221,004,579)</b>	<b>1,817,272,020</b>
<b>OPERATING EXPENSES</b>	<b>(154,979,020)</b>	<b>(244,209,895)</b>	<b>(549,856,232)</b>	<b>(689,773,114)</b>
<b>INTEREST INCOME</b>	<b>2,958,035</b>	<b>1,592,374</b>	<b>4,835,903</b>	<b>3,298,196</b>
<b>FINANCING CHARGES</b>	<b>(26,799,980)</b>	<b>(20,995,008)</b>	<b>(98,495,223)</b>	<b>(60,835,429)</b>
<b>OTHER INCOME - net</b>	<b>7,553,832</b>	<b>10,865,931</b>	<b>25,108,651</b>	<b>20,481,760</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>(337,673,468)</b>	<b>379,137,177</b>	<b>(839,411,480)</b>	<b>1,090,443,432</b>
<b>PROVISION FOR INCOME TAX</b>	<b>886,872</b>	<b>49,155,953</b>	<b>17,277,236</b>	<b>157,782,630</b>
<b>NET INCOME</b>	<b>(338,560,340)</b>	<b>329,981,224</b>	<b>(856,688,715)</b>	<b>932,660,802</b>
Attributable to:				
Equity holders of the Company	(269,436,838)	300,054,652	(748,830,757)	870,721,395
Non-controlling interests	(69,123,502)	29,926,571	(107,857,959)	61,939,406
	<b>(338,560,340)</b>	<b>329,981,224</b>	<b>(856,688,715)</b>	<b>932,660,802</b>
<b>Basic/Diluted Earnings Per Share</b>	<b>(0.14)</b>	<b>0.16</b>	<b>(0.40)</b>	<b>0.46</b>

**MACROASIA CORPORATION AND SUBSIDIARIES**
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For the period ended September 30	
	2020 Unaudited	2019 Unaudited
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income before income tax	(839,411,480)	1,090,443,432
Adjustments for:		
Equity in net income of associates	239,295,213	(786,667,831)
Depreciation and amortization	214,025,378	166,991,151
Depreciation and amortization - right of use asset	19,916,560	27,826,369
Interest on Lease Liabilities on Right Of Use Asset	16,901,941	20,755,383
Interest income	(4,835,903)	(3,298,196)
Realized loss on disposal of AFS	-	-
Unrealized foreign exchange (gain) loss - net	(260,175)	(3,596,535)
Provision for losses	-	-
Retirement benefit cost	1,712,305	12,888,605
Financing charges	81,593,282	40,080,047
Operating income before working capital changes	(271,062,880)	565,422,425
Decrease (increase) in:		
Receivables	33,286,931	(913,482,336)
Inventories	(2,653,023)	(26,478,206)
Other current assets	(38,695,519)	(129,635,443)
Increase (decrease) in:		
Accounts payable and accrued liabilities	(54,084,284)	737,398,574
Accrued rental payables	-	35,162,149
Other noncurrent liabilities	5,738,695	645,153,159
Cash generated from operations	(327,470,079)	274,838,698
Interest received	4,835,903	3,298,196
Interest on Lease Liabilities	-	(20,755,383)
Financing charges paid	(81,593,282)	(40,080,047)
Contributions to retirement fund	(11,000,000)	(16,593,334)
Income taxes paid , including creditable withholding taxes	(6,202,990)	(142,541,160)
<b>Net cash from (used in) operating activities</b>	<b>(421,430,448)</b>	<b>58,166,971</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisitions of property and equipment	(132,491,221)	(589,950,721)
Acquisitions of intangible assets	-	(10,000,000)
Acquisitions of investment property	-	-
Dividends received	963,261,800	916,310,450
Proceeds from disposal of AFS debt securities	-	-
Increase/(decrease) in refundable deposits and other noncurrent assets	(12,255,907)	115,570,949
Acquisition of investment in subsidiaries from non-controlling interest	(10,162,899)	-
<b>Net cash from (used in) investing activities</b>	<b>808,351,773</b>	<b>431,930,678</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid	-	(317,595,058)
Proceeds from avallment of notes payable	397,950,917	773,575,000
Payments of notes payable	(451,544,891)	(426,026,361)
Acquisition of treasury shares	(32,591,377)	(171,169,847)
Payment of lease liabilities on right of use asset	(25,226,829)	(47,070,675)
<b>Net cash from financing activities</b>	<b>(111,412,181)</b>	<b>(188,286,941)</b>
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>		
	4,694,758	14,588,799
<b>NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>280,203,902</b>	<b>316,399,507</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>1,219,639,428</b>	<b>675,196,833</b>
<b>CASH AND CASH EQUIVALENTS AT END OF THE PERIOD</b>	<b>1,499,843,330</b>	<b>991,596,340</b>

**MACROASIA CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
(In Thousand Pesos)

		Attributable to the Equity Holders of the Parent													Total	
		Capital Stock	Additional Paid-in Capital	Share in Foreign Currency Translation Adjustment of an Associate	Remeasurements on Defined Benefit Plan	Share in Remeasurements on Defined Benefit Plan of Associates	Other Reserves	AFS Investments Reserve	Reserve for fair value changes of financial assets investments	Treasury Shares	Retained Earnings			Non-controlling Interest		
											Appropriated	Unappropriated	Subtotal			
<b>BALANCES AT DECEMBER 31, 2018</b>	<b>P</b>	1,618,146	281,437	53,348	39,663	(30,584)	143,300	-	35,720	(176,215)	1,088,100	2,440,387	5,493,302	350,343	<b>P</b>	5,843,645
Impact of IFRS 16 adoption												(257,840)	(257,840)	(685)		(258,525)
Effect of finalization of purchase price allocation of SUMMA												(167)	(167)	13,435		13,267
<b>BALANCES AT DECEMBER 31, 2018</b>																
<b>Restated</b>		1,618,146	281,437	53,348	39,663	(30,584)	143,300	-	35,720	(176,215)	1,088,100	2,182,380	5,235,294	363,093		5,598,387
Declaration of cash dividends		-	-	-	-	-	-	-	-	-	-	(318,270)	(318,270)	-		(318,270)
Total comprehensive income (loss)		-	-	(39,576)	-	-	-	-	-	-	-	870,721	831,145	61,939		893,085
Acquisition of treasury shares		-	-	-	-	-	-	-	-	(171,624)	-	-	(171,624)	-		(171,624)
<b>BALANCES AT</b>																
<b>SEPTEMBER 30, 2019</b>	<b>P</b>	1,618,146	281,437	13,772	39,663	(30,584)	143,300	-	35,720	(347,839)	1,088,100	2,734,831	5,576,546	425,032	<b>P</b>	6,001,578
<b>BALANCES AT DECEMBER 31, 2019</b>	<b>P</b>	1,618,146	281,437	(47,322)	(14,908)	(142,792)	1,030,075	-	45,070	(426,827)	1,645,000	2,436,276	6,424,155	413,688	<b>P</b>	6,837,843
Declaration of stock dividends		315,160	-	-	-	-	-	-	-	-	-	(315,160)	-	-		-
Reversal of appropriation of retained earnings											(265,000)	265,000	-	-		-
Acquisition of investment in subsidiary from non-controlling interest							(30,271)					6,337	(23,934)	(13,141)		(37,075)
Total comprehensive income (loss)		-	-	(52,998)	-	-	-	-	-	-	-	(748,831)	(801,829)	(107,858)		(909,687)
Acquisition of treasury shares		-	-	-	-	-	-	-	-	(32,591)	-	-	(32,591)	-		(32,591)
<b>BALANCES AT</b>																
<b>SEPTEMBER 30, 2020</b>	<b>P</b>	1,933,306	281,437	(100,320)	(14,908)	(142,792)	999,804	-	45,070	(459,418)	1,380,000	1,643,622	5,565,801	292,689	<b>P</b>	5,858,490

**SUMMARIZED INCOME STATEMENT INFORMATION FOR  
UNCONSOLIDATED SUBSIDIARY**

**LUFTHANSA TECHNIK PHILIPPINES, INC.**  
**SUMMARIZED INTERIM STATEMENTS OF INCOME**  
in PHP

	January to September	
	2020 Unaudited	2019 Unaudited
<b>REVENUE</b>	<b>₱ 6,148,091,506</b>	<b>₱ 11,152,331,881</b>
<b>LESS: COST OF SALES</b>	<b>2,859,251,340</b>	<b>4,931,715,235</b>
<b>GROSS PROFIT</b>	<b>3,288,840,166</b>	<b>6,220,616,646</b>
<b>LESS: OPERATING EXPENSES</b>	<b>3,543,965,953</b>	<b>4,433,932,546</b>
<b>INCOME FROM OPERATIONS</b>	<b>(255,125,787)</b>	<b>1,786,684,100</b>
<b>LESS/ (ADD): OTHER CHARGES/(INCOME)</b>	<b>152,463,363</b>	<b>181,205,447</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>(407,589,150)</b>	<b>1,605,478,653</b>
<b>LESS: PROVISION FOR INCOME TAX</b>	<b>42,697,859</b>	<b>88,784,822</b>
<b>NET INCOME</b>	<b>₱ (450,287,009)</b>	<b>₱ 1,516,693,831</b>
<b>EQUITY SHARE IN NET INCOME (49%)</b>	<b>₱ (220,640,634)</b>	<b>₱ 743,179,977</b>

**SUMMARIZED INCOME STATEMENT INFORMATION FOR  
UNCONSOLIDATED SUBSIDIARY**

**CEBU PACIFIC CATERING SERVICES  
SUMMARIZED STATEMENTS OF INCOME  
in PHP**

	January to September	
	2020 Unaudited	2019 Unaudited
<b>REVENUE</b>	<b>₱ 59,279,401</b>	<b>₱ 216,585,608</b>
<b>LESS: COST OF SALES</b>	<b>43,634,540</b>	<b>125,720,499</b>
<b>GROSS PROFIT</b>	<b>15,644,861</b>	<b>90,865,109</b>
<b>LESS: OPERATING EXPENSES</b>	<b>12,578,718</b>	<b>11,911,208</b>
<b>INCOME FROM OPERATIONS</b>	<b>3,066,143</b>	<b>78,953,901</b>
<b>LESS/ (ADD): OTHER CHARGES/(INCOME)</b>	<b>507,492</b>	<b>(642,393)</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>2,558,651</b>	<b>79,596,294</b>
<b>LESS: PROVISION FOR INCOME TAX</b>	<b>1,214,787</b>	<b>4,655,357</b>
<b>NET INCOME</b>	<b>₱ 1,343,864</b>	<b>₱ 74,940,937</b>
<b>EQUITY SHARE IN NET INCOME (40%)</b>	<b>₱ 537,546</b>	<b>₱ 29,976,375</b>

---

**SUMMARIZED INCOME STATEMENT INFORMATION FOR  
UNCONSOLIDATED SUBSIDIARY**

**JAPAN AIRPORT SERVICE CO., LTD.**  
**SUMMARIZED STATEMENTS OF INCOME**  
 In PHP

	January to September	
	<u>UNAUDITED</u>	<u>UNAUDITED</u>
	2020	2019
<b>REVENUE</b>	<b>₱ 918,908,056</b>	<b>₱ -</b>
<b>LESS: COST OF SALES</b>	<b>1,102,113,491</b>	<b>-</b>
<b>GROSS PROFIT</b>	<b>(183,205,435)</b>	<b>-</b>
<b>LESS: OPERATING EXPENSES</b>	<b>74,044,475</b>	<b>-</b>
<b>INCOME FROM OPERATIONS</b>	<b>(257,249,910)</b>	<b>-</b>
<b>LESS/ (ADD): OTHER CHARGES/(INCOME)</b>	<b>189,700,505</b>	<b>-</b>
<b>INCOME BEFORE INCOME TAX</b>	<b>(67,549,405)</b>	<b>-</b>
<b>LESS: PROVISION FOR INCOME TAX</b>	<b>(3,575,656)</b>	<b>-</b>
<b>NET INCOME</b>	<b>₱ (63,973,749)</b>	<b>₱ -</b>
<b>EQUITY SHARE IN NET INCOME (30%)</b>	<b>₱ (19,192,125)</b>	<b>₱ -</b>

---

---

## **NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

### **1. Corporate Information and Business Operations**

#### Corporate Information

MacroAsia Corporation (the Parent Company or MAC), a publicly-listed corporation, was incorporated in the Philippines on February 16, 1970 under the name Infanta Mineral & Industrial Corporation to engage in the business of geological exploration and development. On January 26, 1994, its Articles of Incorporation was amended to change its primary purpose from exploration and development to that of engaging in the business of a holding company, and change its corporate name to Cobertson Holdings Corporation. On November 6, 1995, the Parent Company's Articles of Incorporation was again amended to change its corporate name to its present name. On August 7, 2018, the Company's Articles of Incorporation was further amended for the extension of the Company's corporate life for another 50 years, from and after February 15, 2020. However, under the Revised Corporation Code of the Philippines, MAC shall have perpetual corporate life. Its registered office address is at 12th Floor, PNB Allied Bank Center, 6754 Ayala Avenue, Makati City.

#### Business Operations

The principal activities of the Parent Company and its subsidiaries (collectively referred to as the "MacroAsia Group", "the Group") are described in Note 4. The Parent Company, through its subsidiaries and associates, is presently engaged in aviation-support businesses at 27 airport locations in the Philippines. It provides in-flight catering services, ground handling services for passenger and cargo aircraft, and helicopter charter flight services. It also operates/develops the sole economic zone within the NAIA.

Through MacroAsia Catering Services, Inc. (MACS), the Parent Company, is now providing the food requirements of some passenger terminal lounges in NAIA. It has also ventured into the provision of the food service requirements of non-airline institutional clients outside the airport. Further, considering the expertise of staff gained through the exploration of the Parent Company's Infanta Nickel Project in Palawan, the Parent Company provided nickel exploration services for other mining companies, through MacroAsia Mining Corporation (MMC). Through MacroAsia Properties Development Corporation (MAPDC), the Parent Company started pursuing projects related to reclaimed water supply, bulk water supply using surface water sources, and water distribution in areas outside of Metro Manila.

Through Lufthansa Technik Philippines, Inc. (LTP), an associate, which has a maintenance, repairs and overhaul facility in the Philippines, the Parent Company provides globally competitive heavy maintenance and engineering services for specific models of Airbus and Boeing aircraft for airline clients all over the world.

On February 5, 2020, the Philippine Securities and Exchange Commission (SEC) approved the change of Airport Specialists' Services Corporation (ASSC) registered name to Allied Water Services, Inc. (AWSI) also pursuing subsequent water-related projects.

---

## **2. Summary of Significant Accounting and Financial Reporting Policies**

### **Basis of Preparation**

The interim condensed consolidated financial statements have been prepared on a historical cost basis, except for equity investments held at fair value through other comprehensive income (FVTOCI) and Available for sale (AFS) investments, which are carried at fair value. The interim condensed consolidated financial statements are presented in Philippine peso (₱), the Parent Company's functional and presentation currency. Amounts are rounded to the nearest thousands unless otherwise indicated.

### **Statement of Compliance**

The interim condensed consolidated financial statements for the period ended September 30, 2020 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. This does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements as of December 31, 2019.

### **Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial years, except for the adoption of the following amendments to existing standards effective beginning January 1, 2020. Except as otherwise indicated, the new standards and amendments have no significant impact on the annual consolidated financial statements of the Group or the condensed interim consolidated financial statements of the Group.

- Amendments to PFRS 3, *Definition of a Business*

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

These amendments will apply on future business combinations of the Group, if any.

- Amendments to PAS 1, *Presentation of Financial Statements*, and PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material*

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

These amendments had no impact on the Group's consolidated financial statements.

---

### Standards Issued But Not Yet Adopted

A number of new standards and amendments to standards are effective for annual periods beginning on or after January 1, 2021. The Group has not applied the following new or amended standards in preparing these consolidated financial statements. Unless otherwise stated, none of these are expected to have a significant impact on the Group's consolidated financial statements.

#### *Effective beginning on or after January 1, 2021*

- PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2021, with comparative figures required. Early application is permitted.

Since the Group is not involved in insurance business, this standard is not relevant to the Group.

#### *Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a

business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Company, its direct subsidiaries, the subsidiaries of MAPDC, MACS and Boracay Tubi Systems Inc. (BTSI) and the subsidiary of Watery Business Solutions, Inc. (WBSI), and Airport Specialists' Services Corporation (ASSC) which were all incorporated in the Philippines and are registered with the Philippine Securities and Exchange Commission (SEC) as of September 30, 2020 (unaudited) and December 31, 2019 (audited).

	Nature of business	Percentage of Ownership by MAC				Percentage of Direct Ownership by MACS/MAPDC/WBSI/BTSI/MMC/ASSC	
		2020		2019		2020	2019
		Direct	Indirect	Direct	Indirect		
MacroAsia Airport Services Corporation (MASCORP)	Groundhandling aviation services	80 <sup>(9)</sup>	–	80 <sup>(9)</sup>	–	–	–
MacroAsia Catering Services Corporation (MACS)	In-flight and other catering services	67	–	67	–	–	–
MacroAsia SATS Food Industries (MSFI) <sup>(8)</sup>	Meal production and food processing	–	67	–	67	100	100
MacroAsia SATS Inflight Services Corporation (MSISC) <sup>(8)</sup>	Meal production and food processing	–	67	–	67	100	100
MacroAsia Air Taxi Services, Inc. (MAATS)	Helicopter chartering services	100	–	100	–	–	–
MacroAsia Properties Development Corporation (MAPDC)	Helicopter chartering services Economic Zone (Ecozone) developer/operator and water supply	100	–	100	–	–	–
SNV Resources Development Corporation (SNVRDC)	Water treatment and distribution	–	100	–	100	100	100
Boracay Tubi System, Inc. (BTSI) <sup>(3)</sup>	Water treatment and distribution and construction of sewage treatment plant	–	67	–	67	67	67
MONAD Water and Sewerage Systems, Inc. (MONAD) <sup>(3)</sup>	Water sewerage treatment	–	53.6	–	53.6	80	80
New Earth Water System, Inc. (NEWS) <sup>(3)</sup>	Water projects	–	67	–	67	100	100
Naic Water Supply Corporation (NAWASCOR) <sup>(4)</sup>	Water distribution	–	100	–	100	100	100
Mabini Pangasinan Resources Development Corporation (MPRDC) <sup>(2)</sup>	Water projects	–	100	–	100	100	100
Panay Water Business Resources, Inc. (PWBR) <sup>(2)</sup>	Water projects	–	90	–	90	90	90
Watery Business Solutions, Inc. (WBSI)	Water projects	–	100	–	51	100	51

<i>(Forward)</i>							
Cavite Business Resources Inc. (CBRI)	Water projects	–	<b>100</b>	–	<b>51</b>	<b>100</b>	<b>51</b>
First Aviation Academy, Inc. <sup>(5)</sup>	Aviation school	–	<b>51</b>	–	<b>51</b>	<b>51</b>	<b>51</b>
Allied Water Services, Inc. (AWSI) <sup>(1)</sup>	Water sewerage treatment and water projects operator	<b>100</b>	–	<b>100</b>	–	–	–
AlliedKonsult Eco Solutions Corporation <sup>(2)</sup>	Water treatment	–	<b>51</b>	–	<b>51</b>	<b>51</b>	<b>51</b>
Cavite AlliedKonsult Services Corporation <sup>(2)</sup>	Water projects	–	<b>51</b>	–	<b>51</b>	<b>51</b>	<b>51</b>
Summa Water Resources Inc. (SWRI) <sup>(6)</sup>	Water treatment and equipment lease	–	<b>60</b>	–	<b>60</b>	<b>60</b>	<b>60</b>
MacroAsia Mining Corporation (MMC)	Mine exploration, development and operation	<b>100</b>	–	<b>100</b>	–	–	–
Bulawan Mining Corporation	Mine operation, development and utilization	–	<b>100</b>	–	100	<b>100</b>	100
MMC Management and Development Corporation	Mine operation, development and utilization	–	<b>100</b>	–	–	<b>100</b>	–

(1) Resumes operation as holding company of newly acquired water companies

(2) No commercial operations as of December 31, 2019

(3) Ownership interest effective December 2, 2016

(4) Ownership interest effective August 1, 2017

(5) Incorporated on December 5, 2017 and started commercial operations on May 19, 2019

(6) Ownership interest effective October 1, 2018

(7) Ownership interest effective November 15, 2018

(8) Started commercial operations on March 16, 2019

(9) Change in ownership interest starting December 5, 2019

(10) Ownership interest effective March 2, 2020

Subsidiaries are entities over which the Group has control. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- the ability to use its power over the investee to affect its returns

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and

ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Adjustments, where necessary, are made to ensure consistency with the policies adopted by the Group.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company.

Inter-company transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated but are considered as an impairment indicator of the assets transferred.

#### Non-controlling Interests

Non-controlling interest represents the portion of the net assets of consolidated subsidiaries not held by the Group. Non-controlling interest is presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within the equity section of the consolidated balance sheet, separate from the Company's equity. Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. Any excess or deficit of consideration paid over the carrying amount of the non-controlling interests is recognized in equity of the Company in transactions where the non-controlling interests are acquired or sold without loss of control. This is recognized in the Company's "other reserves". If the Group loses control over a subsidiary, it: (a) derecognizes the assets (including goodwill) and liabilities of the subsidiary; (b) derecognizes the carrying amount of any non-controlling interests; (c) derecognizes the cumulative translation differences recorded in equity; (d) recognizes the fair value of the consideration received; (e) recognizes the fair value of any investment retained; (f) recognizes any surplus or deficit in profit or loss; (g) reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

The Company should re-attribute a proportion of the goodwill between the controlling and non-controlling interests when their relative ownership interests change. The proportion of goodwill that is attributable to the non-controlling interests is not necessarily equal to their ownership percentage.

---

## ***Significant Judgments and Accounting Estimates***

The preparation of the consolidated financial statements in accordance with PFRSs requires the Group to exercise judgments, make estimates and use assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the financial statements. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the consolidated financial statements as they become reasonably determinable.

### **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on amounts recognized in the consolidated financial statements.

#### *Determination of the Group's functional currency*

The Group, based on the relevant economic substance of the underlying circumstances, has determined its functional currency to be Peso. It is the currency of the primary economic environment in which the Group operates. The functional currencies of LTP and JASCO, the Group's associated companies, has been determined to be US\$ and JPY, respectively.

The Group, based on the relevant economic substance of the underlying circumstances, has determined its functional currency to be Peso. It is the currency of the primary economic environment in which the Group operates. The functional currency of LTP, one of the Group's associated companies, has been determined to be US\$ and JASCO has been determined to be Japanese Yen (JPY).

#### *Revenue from contracts with customers*

The Group applied the following judgments that significantly affect the determination of the amount and timing of revenue from contracts with customers:

##### *Revenue from contracts with customers*

The Group applied the following judgments that significantly affect the determination of the amount and timing of revenue from contracts with customers:

- *Allocation of total transaction price between construction and operation and maintenance of STP*

Management determined that the contractually agreed price for construction of STP does not depict the amount the Group expects to receive for the performance obligation as the costs of STP are also expected to be recovered through the fees from operation and maintenance. Accordingly, the Group determined that the total transaction price of construction and operation and maintenance (i.e., the performance obligations) of STP needs to be allocated. This required the estimation of each of the performance obligation's stand-alone selling prices based on expected value method. The Group estimates consideration from the construction of STP based on expected gross margin. On the other hand, the Group estimates the

variable consideration from operation and maintenance of STP based on the historical patterns of water consumption and room capacity of the Group's customers.

- *Determination of the timing of satisfaction of performance obligation*  
*In- flight and other catering, ground handling and aviation, and water services*

The Group assessed that performance obligation for inflight and other catering, except for dry store and beverage, ground handling and aviation and water services are rendered to the customers over time. As a result, the Group revenue is recognized based on the extent of progress towards completion of the performance obligation. The selection of the method to measure progress towards completion requires judgment.

*Sale of dry store and beverage*

The Group assessed that performance obligation for sale of dry store and beverage are satisfied at a point in time. The Group uses its judgment on when a customer obtains control of the promised goods. The Group has assessed that the actual delivery of the goods to the customer is the point in time when the performance obligation has been satisfied.

*Assessment of control or significant influence over the investee*

The Group makes an assessment whether or not it controls an investee by considering all relevant facts and circumstances which indicate that the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. A reassessment is made if circumstances indicate that there are changes in these control elements. The Group has significant influence over an investee if it only has the power to participate in the financial and operating policy decisions, but not control or jointly control over the investee. As of September 30, 2020 and December 31, 2019, the Group still determined that it controls its subsidiaries and has significant influence over its associates.

*Assessment operators under Philippine Interpretation IFRIC 12*

Management has assessed that memoranda of agreement with the Municipality of Solano, Nueva Vizcaya (Solano) to provide water distribution facilities and with the Municipality of Naic Cavite (Naic) to develop and operate water supply and distributions system are covered by the Philippine Interpretation IFRIC 12. The memoranda of agreement qualify under the intangible asset model with respect to the operation of the waterwork facilities as the Group has the right (license) to charge users of public service.

*Classification of leases - the Group as a lessor*

The Group has entered into short-term leases, which provide no transfer of ownership to the lessee. The Group has determined that, based on an evaluation of the terms and conditions of the arrangements, it retains all the significant risks and rewards of ownership of these equipment and accounts for these as operating leases.

---

*Determining the lease term of contracts with renewal and termination options - Group as a lessee*

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customisation to the leased asset).

The Group included the renewal period as part of the lease term for leases which are renewable at the option of the lessee. The Group typically exercises its option to renew for these leases because of significant permanent improvement introduced in the leased premises. The renewal periods for leases are not included as part of the lease term if option to renew is at lessor's discretion or leases which renewal depends on mutual consent of contracting parties as these are not reasonably certain to be exercised. Furthermore, the periods covered by termination options are included as part of the lease term only when they are reasonably certain not to be exercised.

*Contingencies*

The Group, in its normal course of business, is involved in various legal cases and claims. Based on management's assessment, the Group will be able to defend its position on these cases and that the ultimate outcome will not have a significant impact on the group financial statements. Accordingly, no provision has been recognized for these contingencies. LTP, the most significant associate of the Group also assesses the need to recognize the provisions based on the status of the claims.

**Estimates and Assumptions**

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects that period, or in the period of revision and future periods if the revision affects both current and future periods.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing material adjustment to the carrying amounts of the Group's assets and liabilities follow.

*Determination of fair values in business combination and goodwill*

The Group accounts for the acquired businesses using the acquisition method, which requires the identification of the assets and liabilities of the acquired entities and the determination of their fair values on acquisition date. Management exercises significant

---

judgment and estimation to allocate the purchase price to the fair values of the acquiree's identifiable assets and liabilities and contingent liabilities, if any, at the acquisition date.

On acquisition of the investment in JASCO, any difference between the cost of the investment and the entity's share of the net fair value of the investee's identifiable assets and liabilities is accounted for either as goodwill included in the carrying amount of the investment relating to an associate or a joint venture or as income in the determination of the Company's share of the associate's profit or loss in the period in which the investment is acquired.

On the acquisition of NAWASCOR and SWRI, any difference in the purchase price and the fair values of the net assets acquired is recorded as either goodwill or gain on bargain purchase in profit or loss.

As of September 30, 2020, investment in JASCO amounted to ₱853.8 million which includes a provisional goodwill amounting to ₱799.1 million.

In 2019 and 2018, management finalized the purchase price allocation of the acquisition of SWRI in 2018 and NAWASCOR in 2017 which resulted in recognition of goodwill amounting to ₱27.4 million and ₱36.9 million, respectively.

#### *Determination of fair value of financial instruments*

When the fair values of financial assets and financial liabilities recorded in the parent company balance sheet cannot be measured based on quoted prices in active markets, their fair values is measured using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these assumptions about these factors could affect the reported fair value of financial instruments.

#### *Leases - estimating the incremental borrowing rate*

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

#### *Provision for expected credit losses (PFRS 9)*

The Group uses a provision matrix to calculate ECLs for financial assets at amortized cost. The provision rates are based on days past due for groupings of various customer segments

that have similar loss patterns. The provision matrix is initially based on the Group's historical observed default rates. The Group calibrates the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in forward-looking estimates are analyzed.

The assessment of the correlation between observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

The Group has a segmentation of its credit risk exposures based on homogeneity of credit risk characteristics and credit risk management policies to identify defaulting customers using observable inputs such as historical loss rates, recoveries and write offs. The Group has also applied forward-looking information for its overlay through statistical test and corroboration using publicly available information.

The Group's receivables, net of allowance for the expected credit losses of ₱18.8 million and ₱15.5 million, amounted to ₱1,876.7 million and ₱1,925.7 million as of September 30, 2020 and December 31, 2019, respectively.

#### *Determination of NRV of inventories*

The Group estimates the NRV of inventories based on the most reliable evidence available at the time the estimates are made. These estimates consider the fluctuations of prices or costs directly relating to events occurring after the reporting date to the extent that such events affect the value of inventories. Other factors include the age of the inventories and Company's experience on write-off and expirations.

The Group did not identify any factors which indicate inventory obsolescence based on the above discussions. Accordingly, no provision was recognized in 2020 and 2019.

The Group's inventories carried at cost as of September 30, 2020 and December 31, 2019 and amounted to ₱108.63 million and ₱105.98 million, respectively.

#### *Estimating allowances for probable losses on input taxes and TCCs*

The Group estimates the level of provision for probable losses on input taxes and TCCs based on the experience of the Group and assessment of counsels assisting the Group in processing the claims and negotiating the realization of TCCs. As of September 30, 2020, and December 31, 2019, the carrying value of input taxes and TCCs amounted to ₱501.1 million and ₱446.9 million, respectively. Allowance for probable losses amounted to ₱18.9 million and ₱24.7 million as of September 30, 2020 and December 31, 2019, respectively.

---

*Determination of fair value of investment property*

The fair value of the Group's investment property is valued by reference to market-based evidence, using comparable prices adjusted for specific market factors such as nature, location and condition of the property. As of September 30, 2020, and December 31, 2019, the fair value of the investment property is based on valuation performed by an accredited and independent valuer. The carrying value of the investment property amounted to ₱ 143.9 million as of September 30, 2020 and December 31, 2019.

*Estimation of useful lives of property and equipment*

The Group estimates the useful lives of property and equipment based on the internal technical evaluation and experience with similar assets. In cases where the use of property and equipment is dependent on the grant of certain permits for an entity to conduct its business, management considers the probability of renewal of such permits based on past experience. In this situation, useful lives of property and equipment are based on the economic useful lives rather than the currently effective period of the permits. Estimated useful lives are reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical and commercial obsolescence and other limits on the use of the assets. There is no change in the estimated useful lives of property and equipment in 2020 and 2019.

The carrying value of property and equipment subject to depreciation as of September 30, 2020 and December 31, 2019 amounted to ₱1,658.8 million and ₱2,095.6 million, respectively.

*Estimation of useful life of service concession right*

At the start of operation of the water work facilities, the service concession right is to be amortized over the concession period as provided in the agreements with relevant government units. The amortization period is reviewed when there are changes in the expected term of the contract or the expected pattern of consumption of future economic benefits embodied in the asset. In 2018, NAWASCOR was granted additional concession period of 15 years by the Municipality of Naic, Cavite. Accordingly, NAWASCOR changed the useful life of its service concession right from 25 years to 40 years. The carrying value of the service concession right amounts to ₱421.4 million and ₱424.6 million as of September 30, 2020 and December 31, 2019, respectively.

*Estimation of useful life of intangible assets acquired as part of business combination*

The assigned useful lives of intangible assets acquired as part of business combination are estimated based on the period over which the asset is expected to be available for use. Such estimation is based on collective assessment of similar businesses, internal evaluation and experience with similar assets. Further, management considers the probability of renewal of certain permits and the cost and efforts in renewing such permits based on past experience. The useful life of each asset is reviewed at each financial year and updated if expectations differ from previous estimates due to technical or commercial obsolescence and legal or other limits on the use of the asset. There were no changes in the estimated useful lives of customer contract and relationships, while right to use asset is assessed to have indefinite useful life due to minimal efforts required to renew certain permits to extract and distribute water in relevant provinces based on past experience.

The carrying value of the customer contract and relationships amounted to ₱59.1 million and ₱61.6 million as of September 30, 2020 and December 31, 2019, respectively. The carrying value of the right to use asset amounted to ₱111.4 million and ₱112.6 million as of September 30, 2020 and December 31, 2019.

*Determination of impairment indicators and impairment testing of nonfinancial assets*

*Nonfinancial assets other than goodwill and intangible assets with indefinite life*

The Group assesses at each reporting date whether there is any indication that its nonfinancial assets other than goodwill and intangible assets with indefinite life (i.e., investments in associates, property, plant and equipment, investment property, service concession right, intangible assets, deferred project costs) may be impaired. Also, the Group assesses whether facts and circumstances suggest that carrying amount of deferred mine exploration costs may exceed its recoverable amount. The factors that the Group considers important which could trigger an impairment review included the following, among others:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the overall business strategy; and,
- significant negative industry or economic trends.

If such indication exists, the Group performs impairment testing to estimate the recoverable amount of the related asset. Management determined certain facts which indicate impairment of the service concession right which required impairment testing as of September 30, 2020.

The carrying values of the nonfinancial assets are as follows:

	<b>2020</b>	2019
Investments in associates	<b>₱1,827,543,179</b>	₱2,116,449,604
Property, plant and equipment	<b>2,486,509,386</b>	2,479,052,231
Investment property	<b>143,852,303</b>	143,852,303
Service concession right	<b>421,433,958</b>	412,169,881
Deferred project costs	<b>57,013,350</b>	42,783,267
Deferred mine exploration costs	<b>20,418,948</b>	20,418,948

For the purpose of impairment testing of SNVRDC's service concession right, recoverable amount is determined based on the value-in-use using cash flow projections based on financial budgets as approved by management covering 20 years of projections, coterminous to the term of the concession agreement with the Municipality of Solano. The projected cash flows are based on expectations of future outcomes considering past experience, adjusted for anticipated revenue growth based on management's future plans. The discount rate is a pre-tax measure based on the weighted average cost of capital of listed entities with similar assets or similar in terms of potential risk. The pre-tax discount rate used is 8.5% in 2019.

---

Based on the impairment test, the recoverable amount of the service concession right exceeds its carrying value. Management believes that any reasonable possible change in any of the assumptions used would not cause the carrying value to exceed its recoverable amount.

*Goodwill and intangible assets with indefinite life*

For goodwill and intangible assets with indefinite useful life, the Group performs impairment testing at least on an annual basis or more frequently, if events or changes in circumstances indicate that it may be impaired. For the purpose of impairment testing, goodwill has been allocated to BTSI group, NAWASCOR, SWRI and MACS in 2019 and 2018 as the cash generating units.

The recoverable amounts of the cash-generating units have been determined based on a value-in-use calculation using cash flow projections based on financial budgets as approved by management covering five years of projections. The projected cash flows are based on expectations of future outcomes taking into account past experience, adjusted for anticipated revenue growth based on management's future plans. Cash flows beyond the forecast period are extrapolated into perpetuity assuming four percent (4%) growth rate for impairment test purposes. The discount rate is a pre-tax measure based on the weighted average cost of capital of listed entities with similar assets or similar in terms of potential risk. The discount rate is a pre-tax measure based on the weighted average cost of capital of listed entities with similar assets or similar in terms of potential risk. The pre-tax discount rate used ranges 8.4% to 9.0% in 2020 and 2019.

The carrying value of goodwill subjected to impairment testing, except for goodwill arising from SWRI acquisition, amounted to ₱127.8 million as of September 30, 2020 and December 31, 2019.

For the right to use of water permits, the recoverable amount is determined based on fair value less cost to sell calculations determined by discounting notional royalty savings after tax. These calculations use net sales projections and the related royalty savings based on a five-year projection. Net sales beyond the forecast period are extrapolated into perpetuity assuming four percent (4%) growth rate for impairment test purposes. Management considered the impact of cost to sell in the calculations of fair value less cost to sell as negligible. The royalty rate is the average of royalty rates for water distribution entities, while the discount rate was a pre-tax measure based on the weighted average cost of capital of listed entities with similar assets or similar in terms of potential risk. The royalty rate applied is 1.6% while pre-tax discount rates used range from 8.4% and 17.0% in 2020 and 2019.

The carrying value of right to use asset amounted to ₱111.4 million and ₱112.6 million as of September 30, 2020 and December 31, 2019, respectively.

Management believes that no reasonably possible change in any of the assumptions used would cause the carrying values of the goodwill and right to use asset to exceed their recoverable amounts. Based on management's assessment, the recoverable amounts of these assets are higher than their carrying values, thus no impairment loss was recognized.

*Impairment of deferred mine exploration costs*

For deferred mine exploration costs, the Group considers its ability to secure the necessary permits to continue its exploration activities within the mining tenements and the probability of subsequent operations of mining tenements. The recovery of deferred mine exploration costs depends upon the success of exploration activities, the discovery of recoverable reserves in quantities that can be commercially produced and future development of the mining properties, including grants of necessary permits.

While the Company finds its MPSAs valid and subsisting as affirmed by the MGB through the DENR, the Company assessed the prevailing mining prospects in the coming years and saw valid reasons to fully provide with allowance for probable losses on its deferred mine exploration costs relating to Infanta Nickel Project. In 2016, the Company recognized provision for probable losses amounting to ₱212.9 million which management believes still appropriate in view of its long outstanding applications to renew the exploration permits of its MPSAs in Palawan.

*Estimation of retirement benefits costs and obligation, and accumulating leave credits*

The cost of defined benefit pension plans, as well as the present value of the pension obligation is, determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates and future salary increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All significant assumptions are reviewed at each reporting date. The calculation of accumulating leave credits follows the same assumptions as the defined benefit costs.

In determining the appropriate discount rate, management considers the interest rates of government bonds, adjusted to zero coupon rates, with term consistent with the obligation of the plan.

Accrued retirement and other employee benefits payable amounted to ₱83.8 million and ₱93.1 million as of September 30, 2020 and December 31, 2019, respectively. Pension asset amounted to ₱1.7 million as of September 30, 2020 and December 31, 2019, respectively, and is included under “Other noncurrent assets” account.

*Estimation of provisions for probable loss*

The Group is a party to certain claims arising from the normal course of business. The estimate of probable costs of possible claims has been developed in consultation with the Company’s legal counsel and is based upon an analysis of potential results. The information usually required by PAS 37, Provisions, Contingent Liabilities and Contingent Assets, is not disclosed as it may prejudice the Company’s negotiation with the third party.

LTP, on the other hand, has recognized provisions as of September 30, 2020 and December 31, 2019, which relate to certain claims by third parties. LTP’s management exercised significant judgment in assessing the probability of the claims based on historical experience.

#### *Recognition of deferred income tax assets*

The Group reviews the carrying amounts of deferred income tax assets (gross of deferred income tax liabilities) at each reporting date and adjusts the balance of deferred income tax assets to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax assets to be utilized. The determination of future taxable income, which will establish the amount of deferred income tax assets that can be recognized, requires the estimation and use of assumptions about the Group's future income and timing of reversal of temporary differences, unused NOLCO and excess MCIT over RCIT.

Deferred income tax assets recognized, which relate primarily to operating subsidiaries, amounted to ₱38.84 million and ₱51.89 million as of September 30, 2020 and December 31, 2019, respectively. The Group also has unrecognized deferred income taxes primarily on the non-operating subsidiaries' temporary differences, NOLCO and MCIT.

### **3. Segment Information**

The Group's operating businesses are organized and managed separately according to the nature of the aviation-support service provided by its four subsidiaries, maintenance, repairs and overhaul, mining-related activities and water treatment and distribution. This is the basis on which the Group reports its primary segment information. The Group also monitors the revenue and operating results of its associates. Information with respect to these subsidiaries, as well as the Group's associates.

The operations of Group's segments are described as follows:

- In-flight and other catering segment, which is operated by MACS and its subsidiary, MSFI, refers to servicing of meal requirements of certain foreign and domestic passenger airlines at the NAIA and the MDA and of certain non-airline institutional accounts.
- Ground handling and aviation segment, which is operated by MASCORP, refers to both ramp and passenger handling and aviation services to foreign airlines and domestic carriers at 27 airport locations.
- Charter flights segment, which is handled by MAATS, provided international and domestic chartered flights from its base at the General Aviation Area, MDA to any point within the Philippines, through alliances with other helicopter owners. Beginning August 22, 2016, MAATS ceased operating its helicopter charter and is now focused on its Fixed Base Operations (FBO) revenue generating activities.
- Rental and administrative segment, which is primarily operated through MAPDC, pertains to the sub-lease of the MacroAsia Ecozone at NAIA, which MAPDC leases from Manila International Airport Authority (MIAA) with LTP as the anchor locator.

- Mining segment, which pertains to mining-related activities of the Group, refers to expenditures for exploration activities and rendering of exploration-related services.
- Water segment pertains to development (e.g., studies, surveys) and construction of water-treatment facilities activities, which are undertaken by MAPDC through its subsidiaries (NAWASCOR, SNVRDC, MPRDC, PWBRI, WBSI and its subsidiary, CBRI and BTSI and its subsidiaries, MONAD and NEWS) and ASSC through its subsidiary, SUMMA.
- Associates, which represents the Group's investments in associates that are accounted for using the equity method.

The Group has only one geographic segment. There were no inter-segment sales as of September 30, 2020. Segment assets include the operating assets used by a segment and consist principally of cash and cash equivalents, receivables, inventories, other current assets and property and equipment, net of allowances, depreciation and any impairment in value. Segment liabilities include all operating liabilities for and consist principally of notes payable, accounts payable and accrued liabilities. Segment results pertain to net income after tax.

Financial information on the Group's business segments as of and for the period ended September 30, 2020 and 2019 are as follows:

(In Thousand Pesos)

	July - September		January to September	
<b>REVENUE – External</b>	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
In-flight and other catering services	96,396	783,268	820,346	2,110,713
Ground handling and aviation	110,022	787,484	836,008	2,028,334
Rental and administrative	7,273	5,678	21,820	20,559
Aviation training fee	-	19,310	10,364	27,013
Charter flights	-	-	-	-
Water	41,402	87,893	181,165	256,271
Mining	-	7,748	4,156	10,141
<b>Total segment and consolidated revenue</b>	<b>255,093</b>	<b>1,691,381</b>	<b>1,873,860</b>	<b>4,453,031</b>
<b>RESULT – Segment result</b>				
In-flight and other catering services	(97,678)	44,787	(150,575)	274,831
Ground handling and aviation	(121,245)	(3,439)	(182,935)	163,120
Rental and administrative services	(40,303)	(2,753)	(68,637)	(30,984)
Aviation training	640	1,933	3,797	4,537
Charter flights	(12,275)	4,755	(29,384)	(10,807)
Water	(14,760)	18,381	3,362	25,874
Mining	(1,680)	(2,788)	(11,880)	(14,498)
Share in net income (loss) of associates	(25,434)	282,447	(239,295)	786,668
<b>Total segment results</b>	<b>(312,736)</b>	<b>343,322</b>	<b>(675,546)</b>	<b>1,198,740</b>
Unallocated corporate income (expenses) and eliminations	(24,937)	33,929	(163,865)	(108,297)
Provision for income tax	(887)	(47,269)	(17,277)	(157,783)
<b>Consolidated net income (loss)</b>	<b>(338,560)</b>	<b>329,981</b>	<b>(856,689)</b>	<b>932,661</b>

**OTHER INFORMATION**

<b>Segment assets</b>	<b>Sep-20</b>	<b>Dec-19</b>
In-flight and other catering services	<b>2,374,692</b>	2,550,289
Ground handling and aviation	<b>852,514</b>	903,631
Rental and administrative services	<b>3,019,014</b>	2,935,738
Charter flights	<b>35,215</b>	37,733
Investment in associates	<b>1,827,543</b>	3,087,533
Aviation training	<b>223,403</b>	260,290
Water	<b>1,779,343</b>	1,699,326
Mining	<b>25,697</b>	32,494
<b>Total segment assets</b>	<b>10,137,421</b>	11,507,034
Investment property	<b>143,852</b>	143,852
Deferred tax asset	<b>38,842</b>	51,898
<b>Unallocated corporate assets and eliminations</b>	<b>1,065,759</b>	785,185
<b>Consolidated total assets</b>	<b>11,385,874</b>	12,487,969

**Segment liabilities**

In-flight and other catering services	<b>1,659,732</b>	1,691,551
Ground handling and aviation	<b>1,397,752</b>	1,287,995
Rental and administrative services	<b>2,945,351</b>	2,794,299
Aviation training	<b>245,235</b>	253,158
Charter flights	<b>6,213</b>	11,163
Water	<b>1,429,355</b>	1,353,531
Mining	<b>28,555</b>	24,278
<b>Total segment liabilities</b>	<b>7,712,192</b>	7,415,974
Deferred tax liabilities	<b>137,729</b>	142,800
<b>Unallocated corporate liabilities and eliminations</b>	<b>(2,322,538)</b>	(1,908,649)
<b>Consolidated total liabilities</b>	<b>5,527,384</b>	5,650,126

**Additions (Disposals) - net**

	July - September		January to September	
	2020	2019	2020	2019
In-flight catering services	<b>4,877</b>	67,322	<b>27,470</b>	124,457
Ground handling and aviation	<b>1,616</b>	44,992	<b>7,820</b>	162,037
Rental and administrative services	<b>1,096</b>	1,790	<b>2,254</b>	15,806
Charter flights	-	-	-	-
Aviation training	<b>110</b>	723	<b>378</b>	69,021
Water	<b>12,449</b>	34,683	<b>70,123</b>	215,909
Mining	<b>(0)</b>	1,168	<b>703</b>	2,814
Unallocated corporate capital expenditures	<b>5,182</b>	-707	<b>23,744</b>	-92
<b>Total</b>	<b>25,330</b>	149,971	<b>132,491</b>	589,951

**Depreciation & amortization**

In-flight catering services	<b>22,521</b>	17,868	<b>67,841</b>	41,848
Ground handling and aviation	<b>18,920</b>	22,723	<b>57,873</b>	58,713
Rental and administrative services	<b>6,060</b>	6,193	<b>18,441</b>	18,498
Charter flights	-	-	<b>0</b>	-
Aviation training	<b>3,432</b>	2,217	<b>10,310</b>	5,139
Water	<b>17,079</b>	15,375	<b>46,538</b>	44,776
Mining	<b>579</b>	1,765	<b>2,581</b>	5,632
Unallocated corporate depreciation and amortization	<b>9,815</b>	7,002	<b>30,357</b>	20,212
<b>Total</b>	<b>78,405</b>	73,143	<b>233,942</b>	194,818

**Non cash expenses other than depreciation & amortization**

In-flight catering services	<b>-1,670</b>	2,026	<b>-2,424</b>	-287
Ground handling and aviation services	<b>1,526</b>	(9)	<b>3,172</b>	1,321
	<b>(144)</b>	2,017	<b>747</b>	1,034

#### 4. Basic/Diluted Earnings per Share

Basic/diluted earnings per share are computed as follows:

<i>(In thousand pesos except earnings per share)</i>	Sep-20	Dec-19	Sep-19
Net income attributable to equity holders of the parent	-748.8	1,129.1	870.7
Divided by number of common shares outstanding	1,893,479	1,899,182	1,903,078
	(0.40)	0.59	0.46

#### 5. Equity

##### a. Restriction on retained earnings of the Group

The retained earnings as of September 30, 2020 is restricted for dividend declaration for the portion equivalent to the following:

- Undistributed earnings of subsidiaries and equity in net earnings of associates amounting to ₱2,277.2 million and ₱1,645.0 million as of September 30, 2020 and December 31, 2019, respectively.
- Cost of treasury shares amounting to ₱459.4 million and ₱426.8 million as of June 30, 2020 and December 31, 2019, respectively.
- Deferred income tax assets amounting to ₱38.8 million and ₱51.9 million as of September 30, 2020 and as December 31, 2019, respectively.

##### b. Appropriation of retained earnings

On December 12, 2019, the Company's BOD approved appropriation of ₱850.0 million for various projects to be undertaken by the Group.

On December 6, 2019, the MACS' BOD approved the release from appropriation of the ₱100.0 million appropriated in 2017 and 2016 for construction of an offsite commissary.

On September 24, 2020, the MASCORP's BOD approved reversal of appropriated retained earnings amounting to . ₱265.0 million.

- c. Cash dividends declared by the Parent Company from the unappropriated retained earnings are as follows:

Date Approved	Per share	Stockholder of Record Date	Date of Payment
March 6, 2020	₱0.250*	April 3, 2020	May 4, 2020
March 14, 2019	₱0.200	April 12, 2019	May 10, 2019
December 13, 2017	₱0.140	January 5, 2018	January 31, 2018
December 14, 2016	₱0.080	January 6, 2017	February 1, 2017
December 14, 2015	₱0.075	January 4, 2016	January 28, 2016

\* During the Special Board Meeting of the Corporation held on April 30, 2020, the Board of Directors approved the amendment of the Php 0.25/share cash dividends declared on March 6, 2020 to shareholders of record as of April 3, 2020 payable on May 4, 2020 to 20% stock dividends equivalent to 315,159,630 shares with any resulting fractional shares to be dropped, to be paid out from the unrestricted retained earnings of the Corporation as of December 31, 2019. The change was in consideration of the COVID-19 pandemic impact to the aviation business units. The stock dividend declaration has been approved by the shareholders in its Annual Shareholders' Meeting to be held on July 17, 2020.

- d. Treasury stock

On July 16, 2010, the BOD approved the Share Buyback Program (the Program) involving a total cash outlay of ₱50.0 million for the repurchase of the outstanding common shares of the Parent Company from the market, using the trading facilities of the Philippine Stock Exchange (PSE). The Program will not involve any active or widespread solicitation for stockholders to sell. Repurchase of shares of stock will be done during the period of the Program at such prices perceived by the Parent Company to be lower than the inherent value of the share. The Program will run until the ₱50.0 million authorized cash outlay is fully utilized or until such time that the BOD may direct, subject to appropriate disclosures to the PSE and the SEC.

On June 15 2017, the Board of Directors of MacroAsia Corporation approved to allot ₱210.0 million to buy back shares of MacroAsia Corporation at market price. The mechanics of which shall be similar to the ₱50.0 million buyback program implemented in 2010. The Program commenced on June 20, 2017 and will run until the ₱210.0 million pesos authorized cash outlay is fully utilized, or until such time that the Board of Directors of MacroAsia may direct, subject to appropriate disclosures to the PSE and the SEC.

On March 14, 2019, the Board of Directors approved ₱200.0 million additional funding to the 2017 Share Buyback Program.

On March 6, 2020, the Board of Directors approved another ₱200.0 million additional funding to the 2017 Share Buyback Program.

As of September 30, 2020, the Company has reacquired 42,347,600 shares for ₱459,418,212.

Movement in the Parent Company's outstanding shares follows:

	Issued	Treasury	Outstanding
As of December 31, 2009	1,250,000,000	–	1,250,000,000
Acquisition of treasury shares in 2010	–	(2,985,000)	(2,985,000)
As of December 31, 2010	1,250,000,000	(2,985,000)	1,247,015,000
Acquisition of treasury shares in 2011	–	(7,486,000)	(7,486,000)
As of December 31, 2011	1,250,000,000	(10,471,000)	1,239,529,000
Acquisition of treasury shares in 2012	–	(6,125,000)	(6,125,000)
As of December 31, 2014, 2015 and 2016	1,250,000,000	(16,596,000)	1,233,404,000
Acquisition of treasury shares in 2017	–	(6,249,600)	(6,249,600)
As of December 31, 2017	1,250,000,000	(22,845,600)	1,227,154,400
Stock dividend declaration	368,146,293	–	368,146,293
Acquisition of treasury shares in 2018	–	(3,949,100)	(3,949,100)
As of December 31, 2018	1,618,146,293	(26,794,700)	1,591,351,593
Acquisition of treasury shares in 2019	–	(12,845,600)	(12,845,600)
As of December 31, 2019	1,618,146,293	(39,640,300)	1,578,505,993
Acquisition of treasury shares in 2020	–	(2,707,300)	(2,707,300)
Stock dividend declaration	315,159,630	–	315,159,630
As of September 30, 2020	1,933,305,923	(42,347,600)	1,890,958,323

e. Track record of registration of securities

On August 30, 1974, the SEC authorized the registration and licensing of the Parent Company's securities with total par value of ₱20.0 million divided into 2,000,000,000 shares with a par value of ₱0.01 per share.

On December 10, 1993, the Company amended its articles of incorporation, increasing the par value of its shares from ₱0.01 per share to ₱1.00 per share.

On March 22, 2000, the Philippine Stock Exchange, Inc. authorized to list the Parent Company's 750,000,000 shares, with a par value of ₱1.00 per share and 500,000,000 warrants divided into the following:

- i. 250,000,000 shares to cover the 1:4 stock rights offering to stockholders of record as of April 12, 2000 at an offer price of ₱2.00 per share;
- ii. 500,000,000 warrants to cover the 2:1 warrants offering attached to and detachable from the rights shares at a subscription price of ₱0.10 per warrant; and

- iii. 500,000,000 shares to cover the underlying shares of warrants at an exercise price of ₱6.00 per share. Actual listing of the underlying common shares of the warrants shall take effect upon the exercise of the warrants.

- i. All warrants expired in 2005.

MAC's shares are listed and traded at the Philippine Stock Exchange, Inc. and it has approximately 845 holders of its common equity as of September 30, 2020 and December 31, 2019.

- f. Cash dividends received by non-controlling interest

Entity	Date Declared	Amount	Per share	Dividends attributable to non-controlling interest (SATS)
MACS	December 27, 2019	₱80,000,000	₱64.0	₱26,400,000
MACS	December 6, 2018	75,000,000	60.0	24,750,000
MACS	November 28, 2017	70,000,000	56.0	23,100,000
MACS	December 8, 2016	50,000,000	40.0	16,500,000

- g. Acquisition of non-controlling interest

In August 2020, a third party has entered into a deed of absolute sale of shares wherein WBSI shall now be fully owned by MAPDC. The transaction between parent and non-controlling interest is accounted for as an equity transaction. The excess of consideration paid over the Company amount of the non-controlling interests amounted to ₱30.3 million, which is presented as part of "Other reserves" in the equity section of the balance sheets.

The sale of 250,001 shares representing 20% of the total issued and outstanding capital stock of MASCORP to Konoike amounting to ₱1.1 billion (JPY 2.3 billion) was accounted for as a sale of share in subsidiary without loss of control, thus an equity transaction. The excess of consideration received over the carrying amount of the non-controlling interests amounted to ₱886.8 million, which is presented as part of "Other reserves" in the equity section of the consolidated balance sheets.

In December 2015, MAPDC entered into a share purchase agreement with a third party wherein WBSI shall be owned by MAPDC and the third party at 51% and 49%, respectively. The transaction was accounted for as a sale of share in subsidiary without loss of control; thus an equity transaction. The excess of consideration received over the Company amount of the non-controlling interests amounted to ₱24.3 million, which is presented as part of "Other reserves" in the equity section of the balance sheets.

In July 2015, the Company signed a Sale and Purchase Agreement with SATS to sell 162,500 shares representing 13% of the total issued and outstanding capital stock of MACS. After the sale, MACS is 33% owned by SATS. The excess of consideration received over the carrying amount of the non-controlling interests amounted to ₱119.0 million, which is presented as part of "Other reserves" in the equity section of the balance sheets.

## 6. Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit and healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders and repurchase or issue new shares. The Group is not subject to externally imposed capital requirements as of September 30, 2020 and December 31, 2019. Further, no changes were made in the objectives, policies or processes for the period ended December 31, 2019 and for the nine-month period ended September 30, 2020.

The Group monitors capital vis-à-vis after tax profit. The Group also monitors the equity ratio. Equity considered by the Group is total equity in the consolidated balance sheets, excluding items arising from other comprehensive income. The return on equity ratio is computed by dividing the after tax profit by total capital.

The following summarizes the total capital considered by the Group and the computation of the return on equity:

	30-Sep-20	31-Dec-19	30-Sep-19
Capital stock	<b>1,933,305,923</b>	1,618,146,293	1,618,146,293
Additional paid in capital	<b>281,437,118</b>	281,437,118	281,437,118
Treasury shares	<b>(459,418,212)</b>	(426,826,835)	(347,838,969)
Retained earnings	<b>3,023,622,543</b>	4,081,275,526	3,822,930,907
	<b>4,778,947,372</b>	5,554,032,102	5,374,675,349
Net income after tax	<b>(856,688,715)</b>	1,194,026,073	932,660,802
Return on equity	<b>-17.93%</b>	21.50%	17.35%

## 7. Financial Risk Management Objectives and Policies

### Risk Management Structure

#### *Audit Committee*

The Committee performs oversight role on financial management functions especially in the areas of managing credit, market, liquidity, operational, legal and other risks of the Group.

#### *Risk Management Committee*

The Committee assists the BOD in identifying and assessing the various risks to which the Group is exposed to. The Committee also ensures that the Group's management has implemented a process to identify, manage and report on the risks that might prevent the Group from achieving its strategic objectives.

#### *Board of Directors*

The BOD is responsible for the overall risk management approach and for approval of risk strategies and principles of the Group.

### **Financial Risk Management**

The Group's principal financial instruments is comprised of cash and cash equivalents and some external liabilities which were availed of primarily to fund operations. The Group has other financial assets and financial liabilities such as trade receivables and payables which arise directly from operations.

The main risks arising from the Group's financial instruments are foreign currency risk, credit risk, interest rate risk and liquidity risk. The BOD reviews and approves policies for managing these risks and they are summarized as follows:

#### *Foreign currency risk*

The Group's transactional currency exposure arises from sales in currencies other than its functional currency and retaining its cash substantially in currency other than its functional currency. Currently, approximately 62% of MACS' and 14% of MASCORP's revenue are denominated in US\$. In addition, the Group closely monitors the foreign exchange rates fluctuations and regularly assesses the impact of future foreign exchange movements on its operations.

The following table demonstrates the impact on the Group's income before income tax and equity of reasonably possible changes in the US\$, with all other variables held constant

<i>(in millions)</i>	Movement in US\$	Increase (decrease) on Income/Loss before Income Tax US\$
2020	Increase of 5%	20.5
	Decrease of 5%	(20.5)
2019	Increase of 5%	64.5
	Decrease of 5%	(64.5)
2018	Increase of 5%	57.9
	Decrease of 5%	(57.9)

#### *Credit and concentration risk*

Credit risk is the risk that the Group will incur a loss because its customers or counterparties failed to discharge their contractual obligations under a financial instrument or customer contract, leading to a financial loss. The Group manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and by monitoring exposures in relation to such limits.

The Group trades only with related parties and duly evaluated and approved creditworthy third parties. It is the Group's policy that all customers and counterparties that wish to trade with the Group, particularly on credit terms, are subjected to credit verification procedures. In addition, receivable balances are monitored on a continuous basis. The Group has major concentration of credit risk given that the majority of the Group's cash and cash equivalents are deposited in the local affiliated bank and major customers of MASCORP and MSISC include PAL and APC. As of September 30, 2020 and December 31 2019, the related party which comprise the significant portion of the Group's total receivable has a negative

working capital and has been incurring losses resulting to a deficit. Management assessed and believes that the carrying amount of the trade receivable from related parties are collectible and that the Group is not exposed to any significant risk since these companies are related parties. Further, the local affiliated bank is one of the country's reputable banks.

With respect to credit risk arising from financial assets, the Group's exposure arises from default of the counterparty, with a maximum exposure equal to the carrying values of these instruments. The Group only deals with financial institutions that have been approved by the BOD of the Company and those of its subsidiaries. The Group does not require any collateral and other credit enhancements. Consequently, an impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses (ECL). The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance).

The mechanics of the ECL calculations are outlined below and the key elements are, as follows:

- a. *Probability of default (PD)* is an estimate of the likelihood of default over a given time horizon.
- b. *Exposure at default (EAD)* is an estimate of the exposure at a future default date taking into account expected changes in the exposure after the reporting date.
- c. *Loss given default (LGD)* is an estimate of the loss arising in the case where a default occurs at a given time.

For cash in bank, the Group applies the low credit risk simplification where the Group measures the ECLs on a 12-month basis based on the probability of default and loss given default which are publicly available. The Group also evaluates the credit rating of the bank and other financial institutions to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

For trade and other receivables, an impairment analysis is performed at each reporting date using a provision matrix to measure ECLs. The provision rates are based on days past due for groupings of customer segments with similar loss patterns. The calculation reflects the probability-weighted outcome, the time value of money, and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

In its ECL models, the Group relies on a broad range of forward looking information as economic inputs, such as:

- Gross Domestic Product (GDP) growth rates
- Unemployment rates
- Inflation rates
- Interest rates
- Foreign currency exchange rates

The inputs and models used for calculating ECLs may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material. Based on the Group's credit risk experience, expected credit loss rate increases as the age of the receivables increase.

The tables below show the credit quality of the Group's financial assets and an aging analysis of past due but not impaired financial assets.

September 30, 2020	Current	Neither past due nor impaired				ECL	Total
		Less than 30 days	31 to 60 days	61 to 90 days	Over 90 days		
<i>Loans and receivable:</i>							
Cash in bank and cash equivalents*	1,495,801,193	-	-	-	-	-	1,495,801,193
<i>Receivables:</i>							
Trade	478,948,289	689,198,120	42,399,768	155,365,504	369,010,244	(18,813,906)	1,716,108,019
Dividends receivable	-	-	-	-	-	-	-
Due from officers and employees	23,234,640	-	-	-	-	-	23,234,640
Interest receivable	2,279,004	-	-	-	-	-	2,279,004
Other receivables	103,558,995	-	-	-	-	-	103,558,995
Non-Trade	31,549,470	-	-	-	-	-	31,549,470
Deposits	43,225,455	-	-	-	-	-	43,225,455
Restricted cash investment	7,181,182	-	-	-	-	-	7,181,182
Contract Assets	20,815,397	-	-	-	-	-	20,815,397
Installment receivables	44,622,502	-	-	-	-	-	44,622,502
Finance lease receivable	19,490,718	-	-	-	-	-	19,490,718
	2,270,706,846	689,198,120	42,399,768	155,365,504	369,010,244	-18,813,906	3,507,866,576

\*Exclusive of cash on hand amounting to P4,042,136 as of September 30, 2020.

December 31, 2019	Current	Past due				ECL	Total, net of ECL
		Less than 30 Days	31 to 60 Days	61 to 90 Days	Over 90 Days		
<i>Financial assets:</i>							
Cash in bank	1,209,362,783	-	-	-	-	-	1,209,362,783
Trade receivables	1,001,692,174	212,720,681	44,338,310	162,468,906	408,549,759	(15,527,033)	1,814,242,797
Dividends receivable	-	-	-	-	-	-	0
Due from officers and employees	20,943,058	-	-	-	-	-	20,943,058
Interest receivable	2,279,004	-	-	-	-	-	2,279,004
Other receivables	80,983,439	-	-	-	-	-	80,983,439
Deposits	42,714,608	-	-	-	-	-	42,714,608
Restricted cash investment	7,181,182	-	-	-	-	-	7,181,182
Contract assets	20,815,397	-	-	-	-	-	20,815,397
Installment receivables	60,515,346	-	-	-	-	-	60,515,346
Finance lease receivable	14,153,823	-	-	-	-	-	14,153,823
	2,460,640,814	212,720,681	44,338,310	162,468,906	408,549,759	-15,527,033	3,273,191,437

### *Impairment assessment*

The main considerations for impairment assessment include whether any payments are overdue or if there are any known difficulties in the cash flows of the counterparties. The Group assesses impairment on an individual account basis.

Items considered when determining allowance amounts include the sustainability of the counterparty's business plan, its ability to improve performance once a financial difficulty has arisen, projected receipts and the expected dividend payout should bankruptcy ensue, the availability of other financial support and the realizable value of collateral, and the timing of the expected cash flows. The impairment losses are evaluated at each reporting date, unless unforeseen circumstances require more careful attention even at interim.

---

***Credit quality per class of financial assets***

The credit quality of financial assets is managed by the Group using internal credit ratings. The Group considers its cash and cash equivalents (including restricted cash investment) as high grade since these are placed in financial institutions of high credit standing. Accordingly, ECLs relating to cash and cash equivalents rounds to zero. The Group considers its dividend receivables as high grade as these are due from an associate who has strong capacity to pay; thus LGD is considered low and no ECL is recognized. The Group considers its advances to officers and employees as standard grade as collectability is assured through salary deduction. Accordingly, the LGD is considered low; thus, no ECLs are recognized on the advances to employees.

***Interest rate risk***

The Group's exposure to the risk for changes in market interest rates relates primarily to the Group's notes payable with floating interest rates. The Group has a practice of keeping its interest-bearing liabilities to third parties within a threshold that can be serviced through operating cash flows.

Management closely monitors the behavior of interest rates to ensure that cash flow interest rate risk is kept within management's tolerable level. Finally, interest-bearing liabilities are ordinarily incurred on a short-term basis only.

The following table sets forth the estimated change in the Group's income before income tax (through the impact on the variable rate borrowings) due to parallel challenges in the interest rate curve in terms of basis points (bp) as of September 30, 2020, with all other variables held constant. There is no other impact on the Group's equity other than those already affecting the consolidated statements of income.

	Increase (decrease) in income before income tax September 30, 2020	Increase (decrease) in income before income tax December 31, 2019
	<i>(in millions)</i>	
100 bp rise	(₱17.94)	(₱14.51)
100 bp fall	17.94	14.51
50 bp rise	(8.97)	(7.26)
50 bp fall	8.97	7.26

***Liquidity risk***

Liquidity risk is the risk that the Group will not be able to meet its obligations when they fall due under normal and stress circumstances. To limit this risk, management manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows which could be used to secure additional funding if required.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of operating cash flows, advances from related parties and short-term bank loans.

The table below summarizes the maturity profile of the Group's financial liabilities based on contractual and undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. The table also analyses the maturity profile of the Group's financial assets held for managing liquidity in order to provide complete view of the Group's contractual commitments and liquidity.

As of September 30, 2020	< 1 year	>1-2 years	>2-3 years	>5 years	Total
<b>Loans and receivables:</b>					
Cash and cash equivalents	1,499,843,329	-	-	-	1,499,843,329
<b>Receivables:</b>					
Trade	1,716,108,019	-	-	-	1,716,108,019
Dividends receivable	-	-	-	-	-
Interest receivable	2,279,004	-	-	-	2,279,004
Installment receivable	-	11,899,333	17,849,001.35	14,874,167	44,622,502
Finance lease receivable	366,053	1,378,479	2,264,317	15,481,869	19,490,718
Deposits	-	-	-	43,225,455	43,225,455
	<b>3,218,596,404</b>	<b>13,277,813</b>	<b>20,113,318</b>	<b>73,581,492</b>	<b>3,325,569,027</b>
<b>Other financial liabilities:</b>					
<b>Accounts payable and</b>					
accrued liabilities	1,708,015,302	-	-	-	1,708,015,302
Long-term debts	243,762,147	218,935,190	220,215,190	510,429,066	1,193,341,592
Notes Payable	595,000,000	-	-	-	595,000,000
Dividends payable	35,928,020	-	-	-	35,928,020
Deposit	-	-	-	18,482,010	18,482,010
	<b>2,582,705,469</b>	<b>218,935,190</b>	<b>220,215,190</b>	<b>528,911,075</b>	<b>3,550,766,924</b>
<b>Liquidity position</b>	<b>635,890,935</b>	<b>(205,657,377)</b>	<b>(200,101,872)</b>	<b>(455,329,584)</b>	<b>(225,197,897)</b>

As of Dec. 31, 2019	< 1 year	>1-2 years	>2-3 years	>5 years	Total
<b>Loans and receivables:</b>					
Cash and cash equivalents	1,219,639,428	-	-	-	1,219,639,428
<b>Receivables:</b>					
Trade	1,814,242,797	-	-	-	1,814,242,797
Interest receivable	2,279,004	-	-	-	2,279,004
Installment receivable*	-	16,137,425	24,206,139	20,171,782	60,515,346
Finance lease receivable**	399,917	1,506,004	2,473,791	16,914,113	21,293,825
Deposits***	-	-	-	42,714,608	42,714,608
	<b>3,036,561,146</b>	<b>17,643,429</b>	<b>26,679,930</b>	<b>79,800,503</b>	<b>3,160,685,008</b>
<b>Other financial liabilities:</b>					
<b>Accounts payable and accrued</b>					
liabilities****	1,593,157,424	-	-	-	1,593,157,424
Notes payable*****	575,000,000	-	-	-	575,000,000
Long-term debts	482,536,067	159,114,417	175,781,084	449,503,997	1,266,935,565
Lease liabilities	24,688,033	21,423,049	25,821,841	1,651,491,211	1,723,424,134
Dividends payable	35,928,020	-	-	-	35,928,020
Deposit*****	-	-	-	16,086,997	16,086,997
	<b>2,711,309,544</b>	<b>180,537,466</b>	<b>201,602,925</b>	<b>2,117,082,205</b>	<b>5,210,532,140</b>
<b>Liquidity position</b>	<b>325,251,602</b>	<b>(162,894,037)</b>	<b>(174,922,995)</b>	<b>(2,037,281,702)</b>	<b>(2,049,847,132)</b>

\*Gross of unearned interest income of P912,267. The current portion amounting to P12,172,159 is presented under trade

\*\*Gross of unearned interest income of P6,109,655 exclusive of P541,128 included under trade.

\*\*\* Gross of unearned interest income of P19,514,515. Presented as part of "Other noncurrent assets".

\*\*\*\* Exclusive of nonfinancial liabilities of P157,756,496.

\*\*\*\*\* Inclusive of interest to maturity of P102,830,011.

\*\*\*\*\* Inclusive of accretion of interest of P9,933,244. Presented as part of "Other noncurrent assets".

## 8. Fair Value of Financial Instruments

The following is a comparison by category of carrying amounts and fair values of the Group's financial instruments that are reflected in the consolidated financial statements as of September 30, 2020 and December 31, 2019:

As at 30 September 2020		Fair value measurements using			
		Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
	Date of valuation	Carrying value			
<b>Assets measures at fair value:</b>					
Equity instruments designated at FVTOCI	September 30, 2020	76,155,800			
			76,155,800	-	
<b>Assets for which fair value is disclosed:</b>					
Installment receivables		44,622,502	-	44,622,502	
Finance lease receivable	September 30, 2020	19,490,718	-	19,490,718	
Investment property		143,852,303	-	261,096,000	
Deposits		43,225,455	-	43,225,455	
<b>Liabilities for which fair value is disclosed</b>					
Long term debts	September 30, 2020	1,193,341,591	-	-	
Deposits		18,482,010	-	18,482,010	
As at 31 December 2019		Fair value measurements using			
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
	Date of valuation	Carrying value			
<b>Assets measures at fair value:</b>					
Equity instruments designated at FVTOCI	December 31, 2019	76,138,300	-	76,138,300	-
<b>Assets for which fair value is disclosed:</b>					
Installment receivables		60,515,346	-	-	60,515,346
Finance lease receivable	December 31, 2019	14,153,823	-	-	14,153,823
Investment property		143,852,303	-	-	261,096,000
Deposits		42,714,608	-	-	42,714,608
<b>Liabilities for which fair value is disclosed</b>					
Deposits	December 31, 2019	16,086,997	-	-	16,086,997
Long term debts		1,266,935,565	-	1,266,935,565	-

*Cash and cash equivalents, receivables, accounts payables, accrued liabilities and notes payable*

The carrying values of cash and cash equivalents, receivables and accounts payable, accrued liabilities, dividend payables and notes payable approximate their fair value due to their short-term nature.

*Installment receivables and deposits*

The carrying values of installment receivables and deposits are determined based on the present value of expected cash flows discounted at the Group's borrowing rate.

*Dividends payable*

The carrying value of dividends payable approximates its fair value since they are expected to be settled within a short period of time after its declaration.

*Long-term debts*

The carrying value of long-term debts approximate its fair value due to the re-pricing feature of the interest it carries.

*Equity instruments designated at FVTOCI*

The Group's investments in golf club share and other proprietary shares are carried at fair value based on published club share quotes that are publicly available from the local dailies and from the website of club share brokers.

*Investment property*

The Philippine SEC-accredited and independent appraiser used the "Market Data Approach" in valuing the property. The Group has determined that the highest and best use of the property is its current use (i.e., industrial purpose).